



**CITY COUNCIL AND THE EASTPORT BUSINESS
CENTER COMMUNITY REDEVELOPMENT AGENCY
JOINT SPECIAL MEETING AGENDA**

**COUNCIL CHAMBERS – 6:30 PM – CITY HALL
NOVEMBER 18, 2025**

A. OPENING

1. Roll Call

B. PROOF OF NOTICE OF MEETING OR WAIVER OF NOTICE

C. DISCUSSION/ACTION

2. Approval of BIK Economic Incentive Agreement Pursuant to the Eastport CRA Redevelopment Plan & Land Development Code (LDC) Chapter 20 - Targeted Businesses

D. ADJOURNMENT

NOTICES – PURSUANT TO SECTION 286.0105 OF THE FLORIDA STATUTES, IF ANY PERSON DECIDES TO APPEAL ANY DECISION MADE BY THE COMMUNITY REDEVELOPMENT AGENCY FOR PORT ORANGE TOWN CENTER WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC MEETING OR HEARING, SUCH PERSON WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT, FOR SUCH PURPOSE, SUCH PERSON MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED. THE CITY DOES NOT PREPARE OR PROVIDE SUCH A RECORD.



FOR SPECIAL ACCOMMODATIONS, PLEASE NOTIFY THE CITY CLERK'S OFFICE (PHONE: 386-506-5563) AS FAR IN ADVANCE AS POSSIBLE, BUT PREFERABLY WITHIN 2 WORKING DAYS OF YOUR RECEIPT OF THIS NOTICE OR 5 DAYS PRIOR TO THE MEETING OR HEARING DATE.



HELP FOR THE HEARING IMPAIRED IS AVAILABLE THROUGH THE ASSISTIVE LISTENING SYSTEM RECEIVERS CAN BE OBTAINED FROM THE CITY CLERKS' OFFICE.

IN ACCORDANCE WITH THE AMERICANS WITH DISABILITIES ACT (ADA), IF YOU ARE A PERSON WITH A DISABILITY WHO NEEDS AN ACCOMMODATION IN ORDER TO PARTICIPATE IN THIS PROCEEDING, YOU ARE ENTITLED, AT NO COST TO YOU, THE PROVISION OF CERTAIN ASSISTANCE. PLEASE CONTACT THE CITY CLERK FOR THE CITY OF PORT ORANGE, 1000 CITY CENTER CIRCLE, PORT ORANGE, FLORIDA 32129, TELEPHONE NUMBER 386-506-5563, CITYCLERK@PORT-ORANGE.ORG, AS FAR IN ADVANCE AS POSSIBLE, BUT PREFERABLY WITHIN 2 WORKING DAYS OF YOUR RECEIPT OF THIS NOTICE OR 5 DAYS PRIOR TO THE MEETING OR HEARING DATE. IF YOU ARE HEARING OR VOICE IMPAIRED, CONTACT THE RELAY OPERATOR AT 7-1-1 or 1-800-955-8771.

UPON REQUEST BY A QUALIFIED INDIVIDUAL WITH A DISABILITY, THIS DOCUMENT WILL BE MADE AVAILABLE IN AN ALTERNATE FORMAT. IF YOU NEED TO REQUEST THIS DOCUMENT IN AN ALTERNATE FORMAT, PLEASE CONTACT THE CITY CLERK WHOSE CONTACT INFORMATION IS PROVIDED ABOVE.



CITY COUNCIL AND EASTPORT BUSINESS CENTER CRA AGENDA ITEM

AGENCY MEETING DATE: 11/18/2025

SUBJECT: (C2) Approval of BIK Economic Incentive Agreement Pursuant to the Eastport CRA Redevelopment Plan & Land Development Code (LDC) Chapter 20 - Targeted Businesses

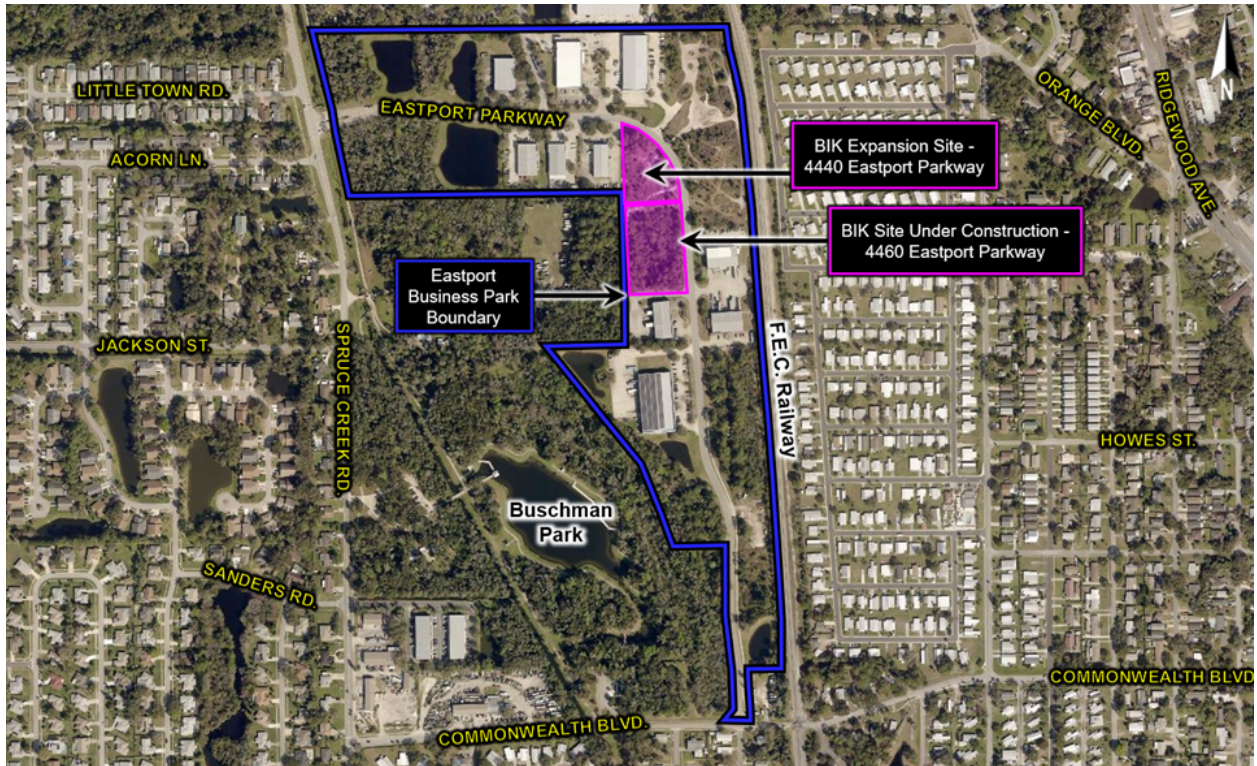
DEPARTMENT: Community Development

RECOMMENDED MOTION: Motion for City Council: Move to approve the Economic Incentive Agreement with BIK Boom Trucks, LLC doing business as BIK Boom Trucks SE, and authorize the Mayor and City Clerk to sign said agreement.

Motion for CRA: Move to approve the Economic Incentive Agreement BIK Boom Trucks, LLC doing business as BIK Boom Trucks SE, and authorize the Chair and Agency Clerk to sign said agreement.

SUMMARY: BIK Boom Trucks LLC. (BIK) has requested financial assistance from the Eastport Business Center Community Redevelopment Area (CRA) under the Targeted Business Program. The request is for reimbursement of \$103,041.93 for development fees at 4460 Eastport Parkway within the Eastport Business and Technology Park. It also includes future reimbursement or a waiver of building permit fees for site lighting, signage, and fencing, and a Bald Eagle monitoring fee, if needed, with the combined total of these future reimbursements/waivers not to exceed \$19,000.

BIK is also in the process of purchasing the adjacent vacant lot. BIK plans to initially use this lot as a storage yard for trucks awaiting shipment to clients. According to BIK, in the future, the site could be further developed to include an additional building with office space and a manufacturing floor, establishing the area as a hub for its U.S. growth. The expansion plans for the adjacent property will depend on the strength of growth during the first year.



Location map of the current BIK site at 4460 Eastport Parkway and expansion site at 4440 Eastport Parkway

According to the applicant's letters of request, BIK is making a \$6,000,000 investment in the City. The request letter states that BIK, headquartered in Toronto, Ontario, has selected the Port Orange site to expand its assembly, customization, and service operations of specialized boom trucks for Florida and the Southeast region (BIK Boom Trucks on YouTube). The project is part of BIK's expansion plan. The ±18,723-square-foot building (1st Floor – 15,620 sq. ft.; 2nd Floor – 3,103 sq. ft.) will serve as BIK's U.S. headquarters and is anticipated to be completed in late 2026.



Rendering of the BIK Headquarters Building at 4460 Eastport Parkway within the Eastport Business and Technology Park

The development fees requested for reimbursement include site plan and site inspection fees, building permit and inspection fees, and costs associated with the removal and relocation of gopher tortoises and eagle monitoring requirements (the southwest corner of the site is located 660 feet of an active eagle's nest). The refund may **not** be applied to impact fees and utility connection fees. The amount of assistance is based on actual fees paid to date and estimates of final development fees that must be paid before a Certificate of Occupancy can be issued.

According to the applicant's letters of request, BIK will be building knuckle boom trucks, grapplesaw trucks, and truck-mounted forklifts. It will initially employ up to 20 individuals, who will be highly skilled technicians with salaries in the mid-\$30s per hour range. Hiring is expected to increase gradually, reaching an estimated total of 45–50 positions across both properties once fully operational.





Photos of the trucks to be produced at the Port Orange BIK Facility

The Eastport CRA Redevelopment Plan allows incentives for businesses locating or expanding within the CRA, as outlined in Chapter 20 of the City’s Land Development Code (LDC). The Targeted Business Program is designed to promote new development and redevelopment, reward the creation and retention of value-added jobs, attract targeted businesses, revitalize redevelopment areas, expand the nonresidential tax base, and diversify employment opportunities. Incentives may be extended to retain, enhance, or relocate targeted businesses within the City.

The applicant seeks an Economic Incentive Agreement (EIA) for reimbursement of the following fees that have already been paid (\$103,041.93), along with future reimbursement or waiver of building permit fees for site lighting, signage, and fencing, in addition to any required Eagle monitoring fee, with the combined total of these future reimbursements/waivers not to exceed \$19,000. The funds used to reimburse or waive the fees listed below would be from the CRA’s fund balance. The estimated Eastport CRA fund balance at the end of FY 2025 is \$933,902, which may be allocated toward any project identified in the current Eastport CRA Plan, including development incentives.

Site Plan Fee - Paid	\$4,500.00
Site Inspection Fee - Paid	\$26,011.28
Building Permit Fee - Paid	\$43,836.80
Building Permit Dumpster Fee - Paid	\$199.85
Gopher Tortoise Relocation Fees (XX GT) - Paid	\$19,994.00
Bald Eagle Monitoring and Permit Fees - Paid	\$8,500.00
Total Fees Paid	\$103,041.93
<i>Estimated</i> Building Permit Fees - Site Lighting, Fencing, &	\$1,500.00

Signage

<i>Estimated Eagle Monitoring and Permit Fees (Oct 2025 to May 2026) if needed</i>	\$17,500.00
Estimated Remaining Fees	\$19,000.00

Over the past five years, the City has approved three Economic Incentive Agreements (EIAs) for projects in Eastport: Be Strong, Pioneer Arms, and Sea Tow. These projects proposed buildings ranging in size from 10,000 to 20,000 square feet, with approved reimbursement or waiver amounts between \$28,000 and \$45,000. At the time those requests were submitted, the reimbursement or waiver amounts were based on estimated, not actual, costs for site work, building construction, and mitigation. Two of the three previously approved EIAs (Be Strong and Pioneer Arms) have since expired, as those projects did not move forward. When those EIAs were approved in 2022–2023, the reimbursement or waiver amounts (\$42,000–\$45,000) did not include gopher tortoise mitigation costs, as those were not known at the time of the requests. In addition, site and building inspection fees were lower, as overall construction and infrastructure costs were approximately 30% to 40% less than current levels. These factors contribute to the higher reimbursement or waiver amount requested by BIK compared to the prior Be Strong and Pioneer Arms EIAs. The BIK request is based on current construction and mitigation costs.

ATTACHMENTS:

1.	Chapter 20 Agreement BIK Boom Trucks	Chapter 20 Agreement BIK Boom Trucks.pdf
2.	BIK Introduction letter August 27 2025	BIK Introduction letter August 27 2025.pdf
3.	BIK EAI letter October 14 2025	BIK EAI letter October 14 2025.pdf

Tim Burman	Created/Initiated - 10/23/2025
Linda Truitt	Approved - 10/24/2025
Shannon Balmer	Approved - 11/05/2025
Wayne Clark	Final Approval - 11/07/2025

ECONOMIC DEVELOPMENT AGREEMENT

This Economic Development Agreement (the "Agreement") is made and entered into this ____ day of _____, 2025, by and between the **CITY OF PORT ORANGE**, Florida, a chartered municipal corporation (the "City" or "Grantor"), whose address is 1000 City Center Circle, Port Orange, Florida 32129; **COMMUNITY REDEVELOPMENT AGENCY FOR EASTPORT BUSINESS CENTER**, ("CRA"), whose address is c/o City of Port Orange, 1000 City Center Circle, Port Orange, Florida 32129 (collectively "Port Orange"); and **BIK BOOM TRUCKS, LLC**, a Massachusetts limited liability company doing business as BIK BOOM TRUCKS SE and authorized to do business in the State of Florida (the "Grantee"), whose principal address is 313 N. Tomoka Farms Rd, Daytona Beach, Florida, and collectively referred to as the Parties.

PROVISIONS:

WHEREAS, pursuant to the Land Development Code, Chapter 20, the City has established a Targeted Business Program ("TBP") to provide financial assistance to businesses; and

WHEREAS, the Grantee has applied to the City of Port Orange for a grant; and

WHEREAS, Grantee is in the process of permitting for the construction of a new 15,620 sq. ft. facility at 4460 Eastport Parkway, Port Orange, Florida, to serve as the United States Headquarters of BIK Boom Trucks ("Improved Site"); and

WHEREAS, Grantee's Improved Site is located within the Eastport Business Center Community Redevelopment Area; and

WHEREAS, the Eastport Community Redevelopment Agency Redevelopment Plan allows incentives for businesses locating or expanding within the CRA, as outlined in Chapter 20 of the City's Land Development Code ("LDC"); and

WHEREAS, the City Council has considered the following factors; the number of jobs, the number of value added jobs, average wage, type of business venture, how the business venture addresses the critical needs within the city, location of business venture, value of construction, significance of improvement, anticipated tax revenue, multiplier implications on the local economic health of the economy, availability of city funds and other factors related to the grant of financial assistance; and

WHEREAS, when fully operational, Grantee intends to initially employ approximately 20 individuals who will be highly skilled technicians with hourly wages in the mid-\$30s per hour range with a potential annual increase in local earnings of economic impact; and

WHEREAS, the capital investment for this new facility at the Improved Site is estimated at Six Million and NO/100 Dollars (\$6,00,000.00) through construction of the new facilities, increasing the taxable valuation as a result of said property improvements; and

WHEREAS, the City Council has determined that the Grantee qualifies for the grant; and

WHEREAS, the City Council has recently examined the current financial factors relating to the City's budget preparation and indicating the health of the local economy; and

WHEREAS, the CRA has recently examined the current financial factors relating to the CRA's budget and financial health; and

WHEREAS, the Targeted Business Program grant is expected to foster a diverse employment base within the City; and

WHEREAS, the CRA has funding available to reimburse the Fees, defined hereinbelow, already incurred by the Grantee, and future permit fees as construction on the Improved Site progresses in an amount not to exceed \$122,041.93; and

WHEREAS, the Parties desire to enter into this Agreement as more particularly set forth hereinafter.

NOW, THEREFORE, for good and valuable consideration, receipt hereof is hereby acknowledged, the Parties agree as follows:

1. Above Provisions: The foregoing premises are true and correct and are incorporated herein by reference.
2. Grant: Subject to the terms and conditions contained herein, the City hereby awards Grantee a Targeted Business Program grant in the form of reimbursement of the Site Plan Fee (\$4,500.00), Site Inspection Fee (\$26,011.28), Building Permit Fee (\$43,836.80), Building Permit Dumpster Fee (\$199.85), Gopher Tortoise Relocation Fee (\$19,994.00), and Bald Eagle Monitoring and Permit Fees (\$8,500.00) (collectively "Fees") in the amount of **One Hundred Three Thousand Forty-One and**

93/100 Dollars (\$103,041.93) previously incurred by the Grantee, and waiver of future building permit fees for site lighting, signage, and fencing, and Eagle monitoring fees, not to exceed **Nineteen Thousand and NO/100 Dollars (\$19,000.00)**, subject to the terms of this Agreement, upon issuance of the certificate of occupancy in accordance with the plans and/or permits approved for construction. The Grantee agrees to provide the City with receipts of the actual costs incurred, and the CRA agrees to reimburse the actual costs, not to exceed \$122,041.93. Said grant shall not exceed a total amount of **One Hundred Twenty-Two Thousand Forty-One and 93/100 Dollars (\$122,041.93)**. **This grant is limited to reimbursement of actual hard costs incurred and demonstrated.**

3. Conditions: Dispersal of the grant shall be made for the Fees, described hereinabove, in the amount of **One Hundred Three Thousand Forty-One and 93/100 Dollars (\$103,041.93)** previously incurred by the Grantee. The Grantee agrees to provide the City with receipts of the actual costs incurred. Upon Grantee's submittal of future building permit applications for site lighting, signage, and fencing, and Eagle monitoring fees for the Improved Site, the City agrees to waive said fees for the City of Port Orange, and, if applicable, reimburse additional Eagle monitoring fees, up to an amount not to exceed **Nineteen Thousand and NO/100 Dollars (\$19,000.00)**. The Grantee agrees to provide the City with receipts of the actual costs incurred. This grant shall not be considered a waiver of impact fees, nor shall it be applied to impact fees due and owing by the Grantee.

4. Expiration: The city shall not distribute and is not required to distribute the grant if within 18 months of the date of execution of this Agreement the Grantee has not provided proof of payment for the current Site Plan Fee (\$4,500.00), Site Inspection Fee (\$26,011.28), Building Permit Fee (\$43,836.80), Building Permit Dumpster Fee (\$199.85), Gopher Tortoise Relocation Fee (\$19,994.00), and Bald Eagle Monitoring and Permit Fees (\$8,500.00), and for the future improvements, apply for and have issued the building permits for site lighting, signage, and fencing, and provide proof of payment for additional Eagle monitoring fees. The City shall not be responsible for any costs associated with the Project or this Agreement or any other costs if the grant expires. The City shall not be held responsible for the inability of the Grantee to obtain the building permits.

5. Audit: Port Orange reserves the right to review, audit and account for any and all financial records pertaining to the creation of jobs as set forth in this Agreement and as required by the Targeted Business Program.

6. Public Records Compliance: Contractor shall comply with public records laws as set forth in Chapter 119, Florida Statutes, and shall specifically:

- (a) Keep and maintain public records that ordinarily and necessarily would be required by the City in order to perform the service.
- (b) Provide the public with access to public records on the same terms and conditions that the City would provide the records and at a cost that does not exceed the cost provided in Section 119, Florida Statutes, or as otherwise provided by law.
- (c) Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law.
- (d) Meet all requirements for retaining public records and transfer to the City, at no cost, all public records in possession of the Contractor upon termination of the Contract and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to the City in a format that is compatible with the information technology systems of the City.

If Contractor does not comply with a public records request, the City shall enforce this contract provision.

7. Notice of Termination: Upon the City's determination that Grantee has breached any term of this Agreement, the City shall provide the Grantee written notice by certified mail of said breach, and provide, in the written notice, the corrective action that Grantee must take. If Grantee does not take the above-described corrective action within fifteen (15) days of Grantee's receipt of the written notice, this Agreement shall terminate without further notice. The corrective action must be acceptable to the City in order to avoid termination. The City shall provide Grantee a certified letter confirming termination of this Agreement. Within thirty (30) days of receipt of the termination letter, the City Manager may require the Grantee to submit a cashier's check to the City for the total amount of funds disbursed from the City's match under this Agreement.

8. Applicable Laws: The Grantee must comply with all applicable laws, ordinances and codes and Grantee shall, except where provided herein, secure and pay for all permits and be responsible for all other fees or charges associated with the performance of the Project or any other activities under this Agreement.

9. Notice: For purposes of this agreement, notices shall be sent as follows:

City: City of Port Orange and for the CRA
Attention: City Manager
1000 City Center Circle

Port Orange, Florida 32129
(386) 506-5501

Grantee: BIK BOOM TRUCKS, LLC
Attention: Elemer Ivan, Owner
313 N. Tomoka Farms Rd.
Daytona Beach, FL 32124
386-675-4944

Any notice or other communication given under the Contract will be in writing and delivered by hand, sent by facsimile (provided acknowledgement of receipt thereof is delivered to the sender), sent by certified, registered mail, or sent by any nationally recognized overnight courier service to the addresses provided herein. The parties may, from time to time and at any time, change their respective addresses and each will have the right to specify as its address any other address by at least 10 days written notice to the other party.

10. Entire Agreement: This Agreement incorporates the entire Agreement, including any attached Exhibits or Amendments, between the parties hereto and no statements, representations, or terms, not included within the written terms of this Agreement, can be considered a part of this Agreement.
11. No Waiver: This Agreement does not constitute a waiver of any applicable Codes or regulations nor does it constitute approval of the Project for development. All applicable Codes and regulations remain in force.
12. Governing Law: This Agreement shall be governed by and construed in accordance with the laws of the State of Florida. Venue of any actions arising out of this Agreement shall be in Volusia County, Florida.

[Remainder of this page left blank intentionally]

IN WITNESS WHEREOF, the City, CRA, and Grantee have executed this Agreement on the day and year first above written.

CITY OF PORT ORANGE

By: _____
Scott Stiltner, Mayor

Attest: _____
Robin L. Fenwick, MMC, City Clerk

STATE OF FLORIDA
COUNTY OF VOLUSIA

The foregoing instrument was acknowledged before me by means of [XX] physical presence or online notarization on this ____ day of _____, 2025, by Scott Stiltner, Mayor and Robin L. Fenwick, City Clerk, both for the City of Port Orange, a Florida municipal corporation, on behalf of the city, and who is personally known to me.

Notary Public, State of Florida
Printed name, commission and expiration:

**Community Redevelopment Agency
For Eastport Business Center:**

By: _____
Shawn Goepfert, Chairman

Attest: _____
Robin L. Fenwick, Agency Clerk

STATE OF FLORIDA
COUNTY OF VOLUSIA

The foregoing Instrument was acknowledged before me by means of [XX] physical presence or [] online notarization this _____ day of _____, 2025, by Shawn Goepfert, Chairman and Robin L. Fenwick, Agency Clerk, both for the Community Redevelopment Agency for Eastport Business Center, who are personally known to me or who produced _____ as identification.

Notary Public, State of Florida
Printed name, commission and expiration:

BIK BOOM TRUCKS, LLC, A MASSACHUSETTS
LIMITED LIABILITY COMPANY D/B/A BIK BOOM
TRUCKS SE

By: _____
Elemer Ivan, Owner

STATE OF FLORIDA
COUNTY OF VOLUSIA

The foregoing instrument was acknowledged before me by means of [XX] physical presence or [] online notarization on this _____ day of _____, 2025, by Elemer Ivan, Owner, of **BIK Boom Trucks, LLC**. a Massachusetts limited liability company, D/B/A BIK BOOM TRUCKS SE and who:

[Notary: Please select one]

- is personally known to me; or
 has produced _____ as identification.

Notary Public, State of Florida

Printed name, commission and expiration:



From:

Erne Cajkas M.Sc.
Project Manager, Owner's Representative
BIK Hydraulics / BIK Boom Trucks
ecajkas@yahoo.com | (954) 854-3148
August 27, 2025

To:

City of Port Orange
Community Development Department
Attn: Tim Burman, Community Development Director
Penelope Cruz, Planning Manager
1000 City Center Circle
Port Orange, FL 32129

Subject: Request for Evaluation – Construction Fee Assistance or Waiver for BIK Boom Trucks Facility at 4460 Eastport Parkway

Dear Mr. Burman and Ms. Cruz,

On behalf of **BIK Boom Trucks**, I am pleased to present our company's plans for a **new 15,620 sq. ft. facility at 4460 Eastport Parkway, Port Orange, Florida**, located on a 2.02-acre site. This facility is planned to serve as the **United States Headquarters** of BIK Boom Trucks, marking a significant and committed expansion of our operations into the U.S. market.

Our decision to establish this headquarters in Port Orange reflects both the city's strategic advantages and strong indicators of sustained market growth across our sector.

In connection with this development, we respectfully request your evaluation of available **incentive programs, including construction fee assistance, reductions, or waivers** that may support and encourage this investment in the City of Port Orange.

For more than 30 years, **BIK Boom Trucks** has been a trusted leader in the crane and hydraulic equipment sector, growing from a modest local service operation in Toronto, Canada, into one of North America's premier suppliers of **knuckle boom trucks, grapplesaw trucks, and truck-mounted forklifts**. Guided by our founding principle—"deliver exceptional service at an **affordable price**"—we have expanded our reach across multiple industries, including concrete foundations, precast concrete, tree removal, building supply, and oil field transportation.

At BIK, we believe that our employees are our greatest assets. Their dedication and expertise drive our success and innovation. We are committed to providing them with the tools and training necessary to excel in their roles, fostering a culture of continuous improvement and excellence.

Our products are engineered and assembled with the highest level of quality, ensuring the maximization of payload and stability. This dedication to quality has earned us a reputation as a "one-stop shop for all your boom truck needs," trusted by clients across North America.

https://bikboomtrucks.com/bikblog/?utm_source=chatgpt.com

Headquartered in a modern **58,000 sq. ft. facility near Toronto's International Airport**, our company is supported by a highly skilled workforce and a North American network of more than **100 service affiliates**. Known throughout the industry as the "**one-stop shop**" for boom truck solutions, BIK continues to set the standard for quality, innovation, and customer satisfaction.

In addition to the new U.S. headquarters at 4460 Eastport Parkway, **BIK is proud to announce its further expansion ambitions in the region through a recently signed contract to purchase the former Bestrong property**, located just north of the current facility under development at **4440 Eastport Parkway**. This acquisition will add **another 1.32 acres of industrial land** to our Port Orange operations, reinforcing our long-term commitment to the City and positioning the area as a central hub for our U.S. growth.

Strategic Location Rationale:

As Owner's Representative of Bestrong USA Inc., I was personally aware of the method Bestrong used to evaluate potential locations in Florida for their facility. While the South Florida tri-county area was initially considered the most favorable, it became clear that **Port Orange offered a wiser, more strategic choice** due to significantly lower industrial land acquisition costs and its **central geographical location in Florida, with proximity to major ports**. This analysis reinforced our decision that Port Orange is the ideal site for establishing the BIK U.S. Headquarters and future expansion activities, providing both operational efficiency and long-term value.

To further illustrate the scope of our capabilities, we invite you to visit our official YouTube channel ([BIK Boom Trucks on YouTube](#)), where you can see examples of our **custom-engineered boom truck builds, specialized crane projects, and completed installations**.

Proposed BIK Boom Truck Manufacturing Focus – Port Orange Facility

The new **U.S. Headquarters in Port Orange** will focus on the design, assembly, and customization of specialized **boom trucks** targeting industries critical to Florida and the Southeast region.

1. Hurricane Response & Emergency Recovery Boom Trucks



NEW BIK TREE-CARE SERIES TC-92
NEW FREIGHTLINER M2-106 3-AXLE
13' STEEL DECK - SG 160 OR 220 SAW



NEW BIK TREE-CARE SERIES TC-98/104
NEW FREIGHTLINER 108SD 4-AXLE
NEW 16' ALUM DUMP AND SG-280 SAW

Engineered for storm recovery, designed to clear downed trees, lift heavy debris, and restore access routes after hurricanes and severe storms.

- Essential for municipalities, utility compas, and disaster recovery contractors.

2. Construction & Building Materials Delivery Boom Trucks



NEW BIK WALLBOARD CRANE SERIES WC-75 BY PM
FREIGHTLINER 114SD 3-AXLE DIESEL TRUCK
500 HP, CUMMINS DIESEL, AUTOMATED 18SPD TRANS



NEW MANITOU TMT-55
NEW WESTERN STAR 4700
NEW 48' T/A ALUMINUM TRAILER

Built to transport and place precast concrete, bricks, drywall, and other heavy construction materials directly to job sites.

- Improves efficiency, reduces labor costs, and supports Florida's rapid infrastructure growth.

3. Recycling & Waste Management Boom Trucks



NEW BIK DEBRIS CRANE SERIES DC-910E
BY ROTOBEC WITH 24' BODY 70 YARD
NEW 2024 KENWORTH T880



BIK DEBRIS CRANE SERIES Z-BOOM
DC-18Z FOLDABLE WITH GRAPPLE ON
FLINER 108SD 4-AXLE & 18' DUMP BODY

Designed for recycling operators, equipped with grapples to handle scrap, metal, bulk waste, and recyclables.

- Helps modernize recycling operations, reduce costs, and improve environmental sustainability.

4. Custom-Built Specialty Boom Trucks



NEW BIK SERIES FC-75 FORMING CRANE
NEW WESTERN STAR 49X 4-AXLE
500 hp - AUTO 18SPD - 24' DECK



NEW BIK TREE-CARE SERIES TC-170
NEW WESTERN STAR 4800 5-AXLE
WITH MECANIL SG-280 GRAPPLE SAW

Tailored to unique client needs, including oilfield logistics, utility services, and specialty lifting.

- Demonstrates BIK's ability to innovate and deliver flexible solutions for diverse industries.

City Support & Long-Term Commitment:

BIK is excited to acknowledge the City of Port Orange Community’s recent decision, via City Council, to actively assist and encourage this type of construction development in the region. We greatly appreciate the Council’s approval of measures to refund certain expenses for future developers, including the costly **Gopher Tortoise mitigation costs** that have already been paid by BIK as part of our current project.

In addition, **BIK has decided to work exclusively with the City of Port Orange’s Building Department for all inspections and approvals, rather than utilizing outside providers.** This choice reflects BIK’s commitment to building a strong, long-term partnership with the City and supporting local processes.

Furthermore, BIK has committed to working only with local General Contractors when selecting who will build the Port Orange headquarters, ensuring that the economic benefits of our investment directly support regional businesses, workforce, and trade professionals.

Employment Outlook – Port Orange Headquarters

The establishment of the **Port Orange headquarters** will result in an estimated 20+ new employment opportunities under BIK at the outset. These positions will include both experienced team members transitioning into the new facility and newly created roles in production and technical support, particularly for drywall truck and debris truck manufacturing.

Importantly, BIK anticipates strong future employment growth as additional properties are acquired and developed in Port Orange, further expanding our operational footprint. These opportunities will generate well-compensated, skilled positions—mechanics in our sector, for example, currently average \$36 per hour plus benefits—underscoring our commitment to creating sustainable, value-added jobs within the community.

Forward-Looking Expansion Note:

In addition to the current acquisitions, **BIK is actively engaged in discussions to acquire additional properties in the Eastport Parkway area.** These efforts are intended to support future expansion of our operational footprint and to strategically position BIK as a catalyst for broader development. We see an opportunity not only to meet our territorial growth needs but also to serve as an anchor that attracts other investors to participate in the continued industrial and economic development of this region.

Together, these investments align directly with the City's **Purposes of Incentives** by:

- Delivering **high-value, non-residential facilities** that promote positive new development.
- Attracting a targeted business within **advanced manufacturing, logistics, and heavy equipment sectors**.
- Establishing the **U.S. headquarters** of an international industry leader, raising Port Orange's business profile.
- Creating and sustaining **value-added, skilled jobs** in engineering, mechanics, and crane technologies.
- Expanding the **non-residential tax base** to strengthen the City's fiscal foundation.
- Supporting a **diverse employment base**, offering opportunities for technical and trade professionals.
- Contributing to the **revitalization and economic momentum** of the Eastport Parkway corridor.



Above is the rendering visual image of the new BIK Headquarters in Port Orange Florida

We believe the establishment of our U.S. headquarters and expanded operations in Port Orange will serve as a **catalyst for further industrial growth** and complement the City's long-term vision for sustainable economic development.

We sincerely appreciate your time and consideration of our request and would welcome the opportunity to meet with you to further discuss how BIK Boom Trucks can contribute to Port Orange's economic vitality. Please feel free to contact me directly should you require additional documentation or clarification.

Sincerely,

Erne Cajkas

Project Manager, Owner's Representative

BIK Hydraulics / BIK Boom Trucks



BIK Boom Trucks SE

tel: 386-675-4944
email: sales@bikboomtrucks.com
Web: www.bikboomtrucks.com

313 N. Tomoka Farms Rd.
Daytona Beach, FL
32124



Owner: BIK Boom Trucks

October 14, 2025

To:

City of Port Orange
Community Development Department
Attn: Mr. Tim Burman, Community Development Director
1000 City Center Circle
Port Orange, FL 32129

Subject: Application for Refund – Economic Development Incentive Program

Dear Mr. Burman

In accordance with Port Orange Land Development Code governing economic development incentives, **BIK Boom Trucks** respectfully submits this application for reimbursement consideration related to the construction of our new **U.S. Headquarters facility at 4460 Eastport Parkway**, within the Eastport Industrial Park.

We are requesting a refund of qualifying municipal fees associated with the project, including permitting, application, and environmental mitigation costs—specifically **Gopher Tortoise relocation expenses**—paid in compliance with City and State requirements. These represent a substantial investment already made toward advancing Port Orange’s industrial and employment growth objectives.

For over 30 years, **BIK Boom Trucks** has been a trusted leader in the crane and hydraulic equipment industry, growing from a modest local service provider in Toronto, Canada, into one of North America’s premier manufacturers of **knuckle boom trucks, grapplesaw trucks, and truck-mounted forklifts**. Guided by the principle “*deliver exceptional service at an affordable price*”, BIK has earned a reputation as the “**one-stop shop for all boom truck needs**”, serving clients across multiple sectors, including **construction, precast concrete, and infrastructure logistics**.

Headquartered in a modern **30,000 sq. ft. facility** near Toronto’s International Airport, BIK supports a network of more than **100 service affiliates** throughout North America. The new Port Orange headquarters represents a major U.S. investment—creating **20+ new**



BIK Boom Trucks SE

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local jobs initially, with strong potential for future expansion through adjacent property acquisitions.

We appreciate the City's continued support of industrial development and respectfully request consideration of this refund application under the City's Economic Development Incentive guidelines. Please advise if any additional documentation or receipts are required to facilitate your review.

Thank you for your time and consideration.

Sincerely,

Elemer Ivan
Owner, **BIK Boom Trucks**