

AGENDA
General Employee Retirement Committee Quarterly Meeting
City of Port Orange – Police Dept.
4545 South Clyde Morris Blvd, Training Room
Monday, July 23, 2018 @ 2:00 p.m.

I. Call to Order:

Chair Linda Johnson
Council Member Scott Stiltner
Tracey S. Riehm

Vice-Chair Peter Ferreira
City Manager Michael H. (Jake) Johansson
Lynn Hadley
Kynah Cockcroft

II. Approval of Minutes:

- a. June 18, 2018 – Regular Meeting

III. Participant/Public Participation

IV. Unfinished Business:

- a. Matrix for the Vendors' Performance Review
 - Service Provider Evaluation

V. Financials:

- a. June 2018 – Dave Leonard
- b. Highland Capital – Grant McMurray
- c. Southeastern Advisory – Jeff Swanson
- d. First State Trust – James Robinson

VI. New Business:

- a. New Actuarial Service Contract

VII. Consent Agenda:

For Approval:

Warrant#137

Benefits USA, Inc. (Admin Fees 7/2018; INV #POG107)	\$ 2,500.00
First State Trust (2 nd Qtr. 2018 Custodial Services)	\$ 4,375.00
David G. Leonard A.S.A. (Actuarial Services: INV #18-038)	\$ 4,575.00
Southeastern Advisory (Investment Consulting Services: INV #1802)	\$ 4,988.00
Integrity Fix Income Management (2 nd Qtr. 2018; INV #2277)	\$ 4,299.95
Highland Capital Management (3 rd Qtr'18 Mgmt. Fees; INV #18677)	\$ 8,426.56
James Loper (STMT #43 dated 06/1/18)	\$ 325.00
Lynn Hadley (Reimb. For FPPTA Trustee School Travel Expense)	\$ 600.57

VIII. Distributions:

IX. Reports:

- a. Attorney
- b. Comments from Committee Members
- c. Administrator
- d. Correspondence

X. Next Meeting Date:

August 27, 2018@2:00 p.m. – Regular Meeting

XI. Adjournment:

Any person who desires to appeal any decision made by the General Employee Retirement Committee will need a record of the proceedings, and for such purpose he or she may need to ensure at his or her own expense for the taking and preparation of a verbatim record of all testimony and evidence of the proceedings upon which the appeal is based.

NOTE: If you are a person with a disability who needs any accommodation in order to participate in this proceeding, you are entitled, at no cost to you, to the provision of certain assistance. Please contact the City Clerk for the City of Port Orange, 1000 City Center Circle, Port Orange, Florida 32129, Telephone Number (386) 506-5563, within (2) two working days of your receipt of this notice or (5) five days prior to the meeting date; If you are hearing or voice impaired, contact the relay operator at 1-800-955-8771.

June 18, 2018 – Regular Meeting

Minutes

**CITY OF PORT ORANGE GENERAL EMPLOYEES RETIREMENT PLAN
REGULAR MEETING MINUTES
June 18, 2018**

ROLL CALL:

The meeting of the City of Port Orange General Employees Retirement Plan was called to order by Chairperson Linda Johnson at 2:02 p.m. on June 18, 2018 in the City Council Chambers, City Hall 1000 City Center Circle, Port Orange, FL.

TRUSTEES PRESENT:

Chairperson Linda Johnson, Vice Chairman Peter Ferreira, Scott Stiltner, Lynn Hadley, and Kynah Cockcroft

ABSENT AND EXCUSED:

Tracy Riehm, Jake Johansson

OTHERS PRESENT:

Pete Prior of Benefits USA, Inc.; and Heather Carrizales of Human Resources

APPROVAL OF MINUTES

May 21, 2018 – Regular Meeting

Chairperson Linda Johnson asked the Members does anyone have any issues with the minutes, any corrections, additions, or deletions. Member Hadley moved to approve the minutes as presented. Member Stiltner seconded the motion and the motion passed.

PARTICIPANT/PUBLIC PARTICIPATION:

None at this time.

UNFINISHED BUSINESS:

Matrix for the Vendors' Performance Review

- Service Provider Evaluation

Chairperson Linda Johnson noted that the Vendor's Rosters Form was updated by Benefits USA and is in the packets for the Board to review.

FINANCIALS:

May 2018 – Dave Leonard

Chairperson Linda Johnson noted that this is for informational purposes only. Chairperson Johnson reviewed the financials with the Board. It was noted that the market value of the Fund is \$34,168,350.42, an increase of \$498,797.13 from the previous month. Receipts for the month totaled \$913,517.15 versus total disbursements of \$834,337.50. Payments to retirees and other participants totaled \$201,729.10. The balance as of May 31, 2018, was \$1,179,102.41 in the Cash account. Chairperson Linda Johnson reported that the yield for the month is 1.78%.

Chairperson Johnson also pointed out a typo in the report. There is a retiree who left the DROP last year but the report still has him listed as being in the DROP.

Member Stiltner moved to accept the May report as provided. Member Hadley seconded the motion and the motion passed.

NEW BUSINESS:

Paul Lockaby – Early Retire Payment for Approval

Chairperson Linda Johnson reviewed the documents reflecting the pension payment for Mr. Paul Lockaby. Member Stiltner moved to approve the payment for Mr. Lockaby. Member Hadley seconded the motion and the motion passed.

CONSENT AGENDA:

For Approval:

Warrant#136

Benefits USA, Inc. (Admin Fees 5-6/2018; INV #POG106)	\$ 5,000.00
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Hearing and seeing no changes, Member Hadley moved to approve Warrant #136. Member Stiltner seconded the motion and the motion passed.

DISTRIBUTIONS

Mandatory Plan

Anthony Bryson	Total Withdrawal	\$ 1,451.79
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Hearing and seeing no changes, Member Stiltner moved to approve lump sum Distribution. Member Ferreira seconded the motion and the motion passed.

REPORTS:

Administrator:

Mr. Pete Prior reported that the City currently has a large project moving forward that will require the Council Chambers to be reserved for vendor demonstrations beginning July 16, 2018 through August 3, 2018. This means the Pension Fund will need to move the General Employees' Pension Conference and 7-23-2018 Board Meeting to the Police Department training room.

Chairperson Linda Johnson said that she is worried how many of the employees will use their lunch time to attend the 2018 Conference. Chairperson Johnson suggested that the Pension Fund should invite the retirees to attend the conference. Mr. Pete Prior said the conference is set up for employees who are interested in learning about the retirement process. Chairperson Johnson stated that even she does not understand the retirement process. After further discussion, the Board asked the Administrator to put together a summary to explain to the employees what to expect upon retirement.

Mr. Pete Prior reported that the administration office did contact First State Trust Company for several remaining issues. Mr. James Robinson confirmed that he will be attending the 7-23-2018 conference to do a presentation and answer Board Members' questions. The Board asked Mr. Prior to ask Mr. Robinson to also attend the 7-23-2018 Board meeting. Mr. Prior stated he would do so.

Chairperson Johnson reported that she received the Actuary's Draft Agreement. Mr. Pete Prior said that Actuary's Agreement expired for the 2017 valuation. Ms. Fang contacted Mr. Leonard for his updated Agreement letter, but the administration office did not receive his Draft Agreement letter as of yet but should have it shortly. Mr. Prior stated he will follow up with Mr. Leonard and the Draft Agreement will be included in next month's meeting packets.

NEXT MEETING DATE:

July 23, 2018@12:30 p.m. – 2018 Employee Pension Fund Conference

July 23, 2018@2:00 p.m. – Quarterly Meeting

ADJOURNMENT:

The meeting adjourned at 2:40 p.m.

Chairperson

Date

Financials

June 2018 - Dave Leonard

City of Port Orange
General Employees Defined Benefit Retirement Plan

2017/2018 Cost and Market Summary - as of JUNE 30, 2018

Date	Cost Value Including Cash*	Market Value Including Cash*	Market value over Cost value
10/01/2017	\$27,155,353.03	\$33,027,203.12	\$5,871,850.09
11/01/2017	27,134,351.09	33,474,357.19	6,340,006.10
12/01/2017	27,182,616.31	34,057,070.00	6,874,453.69
01/01/2018	27,233,774.70	34,254,890.99	7,021,116.29
02/01/2018	27,197,751.62	35,135,917.82	7,938,166.20
03/01/2018	27,166,086.64	34,129,643.73	6,963,557.09
04/01/2018	27,227,084.31	33,667,572.33	6,440,488.02
05/01/2018	27,352,431.00	33,669,553.29	6,317,122.29
06/01/2018	27,243,328.93	34,168,350.42	6,925,021.49
07/01/2018	27,286,772.65	34,185,322.05	6,898,549.40
08/01/2018			
09/01/2018			
10/01/2018			

Change in Market Value of Plan Assets (as of June 30, 2018):

Increase from 10/01/2017	\$1,158,118.93	- annual
Increase from 6/01/2018	\$16,971.63	- monthly

* Includes all accrued interest and dividends.

City of Port Orange
General Employees Defined Benefit Retirement Plan

Cash Accounts - Per First State Trust

Balance as of June 1, 2018 **\$1,179,102.41**

Receipts:

City Contribution	\$55,111.81	
Mandatory EE Contributions	23,892.27	
Voluntary EE Contributions	2,089.00	
Sale-Securities (Cost Value)	1,101,920.09	
Gain (Loss) Sale of Securities	78,778.67	
Dividends	83,945.05	
Interest & Mutual Fund Reinv.	20,658.20	
Other - Transfer to Principal & Class actions	636.69	
Total Receipts		\$1,367,031.78

Disbursements:

Securities Purchased - Equity (incl. Unit Trusts)	(\$246,043.35)	
Securities Purchased - US Govt. Oblig.	(195,369.53)	
Securities Purchased - Mortgage Backed Sec.	0.00	
Securities Purchased - Principal Real Estate Acct.	0.00	
Securities Purchased - Municipal/ Mutual Funds	(\$92,082.26)	
Securities Purchased - Corp. & Foreign Bond	(486,800.15)	
Advance Payment of Retirement Benefits (for July)	(\$201,157.30)	
<i>- Page 3 lists monthly payment applicable to current month</i>		
Payments to other Participants	(\$1,451.79)	
Anthony Bryson Mandatory DB	1,451.79	

Expenses	(\$5,000.00)	
Admin/Actuarial Fees	\$5,000.00	
Investment/Monitor Fees	0.00	
Custodian Fees/ Commissions	0.00	
Legal Fees	0.00	
Misc - Insurance Premium	0.00	

Total Disbursements (1,227,904.38)

Balance as of June 30, 2018 **\$1,318,229.81**

City of Port Orange
General Employees Defined Benefit Retirement Plan

Monthly Benefit Payments to Retired, Deceased and Disabled Participants - June, 2018

Barnes, Billy	\$3,368.98	Koch, Michael	\$3,530.36	Sutton, Robert	\$596.47
Barnhart, Betty	3,758.64	Kosuta, Christopher	1,851.28	Taylor, Gerald	1,187.68
Beckman, Bruce	4,380.36	Kucera, Christopher	3,239.20	Termini, Jimmy (MPP)	1,100.00
Bizub, Joseph	575.71	Kushmaul, Roger	456.29	Thomas, Mitchell	2,621.57
Blackey, William	492.27	Lavender, Robert	2,629.79	Towey, Richard	3,563.43
Bliven, Thomas	1,184.26	Leftwich, Glenda	1,033.35	Treon, Shirley	2,416.28
Bowey, Janet	169.24	Levine, Steven	2,579.16	Troutman, Thomas	3,665.25
Breaks, Robert	708.87	MacDuffie, Ray	\$625.21	Turner, Larry	1,463.71
Cady, Anna	2,808.30	May, Roger (ben Randall M.)	775.98	Van Arsdale, Wayne	491.09
Ceribelli, Betty	1,130.74	McCurry, Dennis	2,517.57	Walker, Glenn	3,477.10
Chamberlain, Kathleen	803.75	McNulty, John	980.89	Walker, Russell	518.96
Conforti, James	611.91	Milholen, Ellen	3,050.53	Walsh, Thomas (MPP)	410.00
Cooper, Michael	1,453.46	Miller, Carmen	1,313.64	Wilson, Judith K.	2,506.31
Culpepper, Debbie	2,281.32	Miller, Lee	505.28	Wilson, Stephen (bene)	157.09
Daly, James	518.86	Monning, Linda (benef.)	1,445.22	Wolf, Kenneth	2,480.26
Day, Robert	2,633.89	Norris, Annie (benef.)	2,155.45	Wolf, Steven	2,679.15
Dearborn, Dennis	1,409.73	Oddie, William	2,726.69	Yong, Lori	991.88
DeSousa, Joaquin	2,602.18	Palmer, Roberta	3,673.00	Zuber, Nancy	3,125.07
Dyer, Jeffrey	719.05	Parker, Kenneth	5,508.77	Zuber, Thomas	643.14
Ellis, Alberta	893.52	Parker, Mary	2,449.66	Zurawski, Marceda	1,455.77
Findley, Cindy	423.80	Parsons, Janice	3,909.02		
Foster, James	4,032.48	Peace, Michael	3,140.90		
Franklin, James	3,805.31	Pike, Warren & DeAnn	3,721.69		
Fuhrman, Frank	3,320.02	Potts, Wilford J.	1,040.28		
Geno, William	1,064.77	Redfield, Rosemary	593.38		
Glor, Chapman	3,094.42	Riley, Paul	3,116.61		
Grabowski, Debbie	2,313.41	Roberts, Veronica	1,015.38		
Griffith, Fred	4,543.01	Rorem, Steve	1,648.52		
Grimm, Sandra	1,428.58	Schulz, William (benef.)	739.04		
Groom, Rebecca	2,457.09	Sheffield, Henrica	2,288.10		
Groom, William	2,253.96	Shelley, John	4,595.68		
Gurnee, Stella	1,321.01	Sheridan, Linda	2,173.28		
Hacker, Lea Ann	395.50	Sheward, Thomas	2,202.38		
Hammons, Elizabeth	1,596.60	Shroyer, Terry	1,203.68		
Hill, Daniel	2,219.23	Simmons, Thomas	2,507.28		
Hopkins-Peace, Krystal	1,586.62	Skeens, Sandra (benef.)	1,763.20		
Huntt, Steven	2,793.36	Solana, Robert	2,884.50		
Kelly, Shirley	3,469.66	Stefanick, Michael	56.07		
Kincaid, Kathryn	1,377.13	Steinebach, Donna	4,907.78		
Klimek, Frank	1,802.47	Stuhr, Donald	1,249.53		

Total Payments
for Monthly Benefits: \$201,157.30 * No new retirees this month.

Total Refunds, retro pays: \$1,451.79
- includes redeposit as negative
Total Benefit Payments \$202,609.09
for June:

Total in Pay Status: 100
(includes 2 MPP participant)

07/11/2018
Page 3

Cash Account Reconciliation - continued

Securities Sold - June 2018

	<u>Gain and Loss Summary</u>	<u>Cost Value</u>	<u>Proceeds</u>	<u>Gain(Loss)</u>
HCC	Micron Tech 550 sh	17,053.85	31,717.21	14,663.36
	Oracle Corp. 1900 sh	80,499.74	87,852.38	7,352.64
BOST	Dollar Tree 738 sh	59,656.37	62,331.15	2,674.78
	Fortinet Inc. 294 sh	10,339.60	18,146.99	7,807.39
	Hubspot 68 sh	5,285.89	8,592.57	3,306.68
	Salesforce.com 142 sh	10,010.16	18,735.79	8,725.63
	Servicenow Inc. 106 sh	9,250.27	18,834.80	9,584.53
	Splunk Inc. 172 sh	10,648.45	19,698.11	9,049.66
	Square 266 sh	4,109.40	16,035.25	11,925.85
	Texas Instruments 257 sh	15,723.34	29,635.42	13,912.08
	Twilio 278 sh	9,134.46	15,659.74	6,525.28
	Wayfair 139 sh	10,847.25	15,001.12	4,153.87
Integrity	FHLMC Gold 6.5%, 11/36	4,233.97	3,730.37	(503.60)
	FHLMC Pool 7%, 10/38	5,860.57	4,853.47	(1,007.10)
	FG 3.5%, 8/26	1,078.99	1,024.56	(54.43)
	FNMA 4.0%, 11/44	7,277.43	6,737.39	(540.04)
	FNMA 4.5%, 8/30	697.51	640.65	(56.86)
	FNMA 3.5%, 8/25	2,099.99	1,984.93	(115.06)
	G2 3.0%, 11/26	975.65	936.02	(39.63)
	GNMA 5.0%, 7/39	7,493.01	6,691.12	(801.89)
	GNMA 4.5%, 10/24	1,767.93	1,631.31	(136.62)
	US TB 5.5% 8/28	402,459.98	399,355.86	(3,104.12)
	Comcast 7.05% 3/33 45,000 sh	59,923.35	56,204.55	(3,718.80)
	Gen Elec 6.75% 3/32 45,000 sh	59,620.95	54,822.60	(4,798.35)
	Lincoln Natl Corp 6.25% 2/20 50,000 sh	54,977.00	52,422.00	(2,555.00)
	Morgan Stanley 3.7% 10/24 50,000 sh	51,145.73	49,352.50	(1,793.23)
	National Ruarl Util 2% 1/20 105,000 sh	104,611.50	103,417.65	(1,193.85)
	Ryder System 2.35% 2/19 95,000 sh	95,137.75	94,653.25	(484.50)
Mut FD.		0.00	0.00	0.00
	Total Sales for Month	\$1,101,920.09	\$1,180,698.76	\$78,778.67
	MM sold for cash:		\$714,321.27	
	Total Assets Disposed of: (per FS-Trust)		\$1,895,020.03	

Cash Account Reconciliation - continued

Securities Purchased

See attached pages from the various First State Trust Reports.

Cash Account Recap

	beg. of month <u>Jun. 1, 2018</u>	end of month <u>Jun. 30, 2018</u>
Cash - Receipt/Disbursement Acct.	\$322,862.12	\$197,446.22
Cash - HCC Equity Acct.	147,022.14	273,527.37
- Cash due from/(to) Broker (HCC)	0.00	0.00
Cash - Boston Company Acct.	197,754.79	189,549.15
- Cash due from/(to) Broker (Bos.)	0.00	10,711.45
Cash - Mutual Fund Acct.	0.00	0.00
Cash - Integrity Fixed Acct.	511,463.36	646,995.62
- Cash due from/(to) Broker (Integ).	<u>0.00</u>	<u>0.00</u>
Total Cash	\$1,179,102.41	\$1,318,229.81

City of Port Orange
General Employees Defined Benefit Retirement Plan

Asset Recap as of June 30, 2018

	<u>Cost Value</u>	<u>Market Value</u>
CASH All accounts combined	\$1,318,229.81	\$1,318,229.81
BONDS US Treasury Obligations	\$736,367.04	\$732,431.32
US Government Obligations	1,212,642.74	1,164,959.80
Corp. & Foreign Bonds	4,419,641.44	4,240,717.16
Municipal Obligations	<u>135,000.00</u>	<u>134,226.45</u>
Total Fixed Income (Integrity)	\$6,503,651.22	\$6,272,334.73
EQUITIES (Includes Exchange Traded Funds)	\$10,757,792.73	\$13,649,981.00
INT'L EQUITY MUTUAL FUNDS	\$2,474,978.63	\$3,635,660.03
REAL ESTATE TRUST ACCOUNT (Prin.)	\$3,950,000.00	\$5,420,443.42
FLORIDA MUNI. INVEST. TRUST	\$2,000,000.00	\$3,606,552.80
PREPAID RETIREMENT BENEFITS	<u>\$201,157.30</u>	<u>\$201,157.30</u>
TOTALS BEFORE ACCRUALS	\$27,205,809.69	\$34,104,359.09
Accrued Dividends	6,179.64	6,179.64
Accrued Interest	73,950.72	73,950.72
Other Rec./Payable - Refunds	832.60	832.60
TOTAL Acct. VALUE as of Jun. 30, 2018	\$27,286,772.65	\$34,185,322.05
<i>Receipt/Disb Acct.</i>	\$197,446.22	\$197,446.22
<i>HCC Account</i>	5,833,694.61	6,747,710.26
<i>Boston Company</i>	5,404,623.80	7,382,796.42
<i>Mutual Fund Account - Int.</i>	2,474,978.63	3,635,660.03
<i>Principal Real Estate Acct.</i>	3,950,000.00	5,420,443.42
<i>Prepaid benefits - First St.</i>	201,157.30	201,157.30
<i>Florida Municipal Invst. Trust</i>	2,000,000.00	3,606,552.80
<i>Other Rec./Payable - Refunds</i>	832.60	832.60
<i>Integrity Financial Acct.</i>	<u>7,224,039.49</u>	<u>6,992,723.00</u>
Total Account Check	\$27,286,772.65	\$34,185,322.05

City of Port Orange
General Employees Defined Benefit Retirement Plan

Cost and Market Value Reconciliation as of June 30, 2018

	<u>Cost Value</u>	<u>Market Value</u>
Values as of June 1, 2018	\$27,243,328.93	\$34,168,350.42
Contributions	81,093.08	81,093.08
Income Receipts	184,018.61	184,018.61
Change in Accruals	(14,058.88)	(14,058.88)
Benefit Payments	(202,609.09)	(202,609.09)
Admin. and Invest. Expenses	(5,000.00)	(5,000.00)
Unrealized Gain / (Loss)	0.00	(26,472.09)
Adjust to Balance	0.00	0.00
Values as of Jun. 30, 2018	\$27,286,772.65	\$34,185,322.05
Yield for the month (net of admin and invest. expenses)	0.61%	0.41%

City of Port Orange
General Employees Defined Benefit Retirement Plan

Monthly, Quarterly and Year-to-date Review of Investment Performance - 6/30/2018

	<u>Fiscal Year</u>	<u>3rd Quarter</u>	<u>Current Month</u>
Start	10/01/2017	04/01/2018	
End	09/30/2018	06/30/2018	June-18
Market Value - Start	\$33,027,203.12	33,667,572.33	\$34,168,350.42
Contributions			
- City	567,374.25	179,957.67	55,111.81
- Mandatory 7.5%	248,153.91	78,015.83	23,892.27
- Voluntary EE	20,751.55	6,789.25	2,089.00
Other Income	3,344.22	636.69	636.69
Interest	195,301.86	54,785.33	20,658.20
Dividends	319,044.01	113,565.76	83,945.05
Realized Gains/(Losses)	942,540.92	260,608.92	78,778.67
Increase/(Decrease) in Unrealized Appreciation	1,026,699.31	458,061.38	(26,472.09)
Prior Accrued Interest	(61,836.70)	(60,767.22)	(94,189.24)
Current Accrued Interest	80,130.36	80,130.36	80,130.36
Payments to Participants	(2,017,434.61)	(606,014.35)	(202,609.09)
Administrative Expenses	(62,443.45)	(25,636.00)	(5,000.00)
Investment Expenses	(103,506.70)	(22,383.90)	0.00
Market Value - End	\$34,185,322.05	\$34,185,322.05	\$34,185,322.05
Yield per $2i/(a+b-i)$	7.2118%	2.5644%	0.4060%
i	2,339,273.83	859,001.32	138,487.64
$2i$	4,678,547.66	1,718,002.64	276,975.28
$a+b-i$	64,873,251.34	66,993,893.06	68,215,184.83
Contributions for period:	836,279.71	264,762.75	81,093.08
Bens/Exp. for period:	(2,183,384.76)	(654,034.25)	(207,609.09)
Net Cash Flow before income: (Vol. cons/ benefits included)	(1,347,105.05)	(389,271.50)	(126,516.01)

Schedule - 3.4

Changes In Investments

Investments Acquired	Brokerage	Cost Basis
Northern Institutional Gov't Select		147,463.15
The Amount Shown Is The Net Of Deposits For The Entire Period		
CoStar Group Inc. Purchased 48 Shares At 396.6997 Per Share Trade Date : 06/07/2018 Settlement Date : 06/11/2018 Broker: Goldman, Sachs & Co.	0.72	19,042.31
CoStar Group Inc. Purchased 49 Shares At 395.9839 Per Share Trade Date : 06/07/2018 Settlement Date : 06/11/2018 Broker: Bear, Stearns Securities Corp	1.96	19,405.17
CoStar Group Inc. Purchased 21 Shares At 401.8378 Per Share Trade Date : 06/08/2018 Settlement Date : 06/12/2018 Broker: Bear, Stearns Securities Corp	0.84	8,439.43
CoStar Group Inc. Purchased 8 Shares At 401.3799 Per Share Trade Date : 06/08/2018 Settlement Date : 06/12/2018 Broker: Bear, Stearns Securities Corp	0.32	3,211.36
CoStar Group Inc. Purchased 35 Shares At 404.7095 Per Share Trade Date : 06/11/2018 Settlement Date : 06/13/2018 Broker: Bear, Stearns Securities Corp	1.40	14,166.23
CoStar Group Inc. Purchased 30 Shares At 411.6524 Per Share Trade Date : 06/12/2018 Settlement Date : 06/14/2018 Broker: Bear, Stearns Securities Corp	1.20	12,350.77

Schedule - 3.4

Changes In Investments

Investments Acquired	Brokerage	Cost Basis
Facebook Inc - A	2.91	65,941.19
Purchased 342 Shares At 192.802 Per Share		
Trade Date : 06/12/2018 Settlement Date : 06/14/2018		
Broker: Jeffries		
Facebook Inc - A	0.41	9,244.44
Purchased 48 Shares At 192.584 Per Share		
Trade Date : 06/12/2018 Settlement Date : 06/14/2018		
Broker: Citigroup Global Markets Inc		
Home Depot Inc	2.24	10,982.97
Purchased 56 Shares At 196.0845 Per Share		
Trade Date : 06/26/2018 Settlement Date : 06/28/2018		
Broker: Bear, Stearns Securities Corp		
Las Vegas Sands	13.60	25,947.47
Purchased 340 Shares At 76.2761 Per Share		
Trade Date : 06/26/2018 Settlement Date : 06/28/2018		
Broker: First Boston		
O'Reilly Automotive	3.68	25,888.60
Purchased 92 Shares At 281.3578 Per Share		
Trade Date : 06/26/2018 Settlement Date : 06/28/2018		
Broker: Morgan Stanley & Co., Incorpor		
Raytheon Company	3.72	18,030.33
Purchased 93 Shares At 193.8345 Per Share		
Trade Date : 06/26/2018 Settlement Date : 06/28/2018		
Broker: Bear, Stearns Securities Corp		
Total Investments Acquired		380,113.42

Schedule - 3.4

Changes In Investments

Investments Acquired
Northern Institutional Gov't Select
The Amount Shown Is The Net Of
Deposits For The Entire Period

Brokerage

Cost Basis

137,509.69

Schlumberger Ltd
Purchased 200 Shares At 66.9254 Per Share
Trade Date : 06/27/2018 Settlement Date : 06/29/2018
Broker: Merrill Lynch,Pierce,Fenner &

8.00

13,393.08

Total Investments Acquired

150,902.77

Schedule - 3.4

Changes In Investments

Investments Acquired	Brokerage	Cost Basis
Northern Institutional Gov't Select		683,180.28
The Amount Shown Is The Net Of Deposits For The Entire Period		
Arizona Public Service 8.7500% 03/01/19	0.00	41,632.00
Purchased 40000 Par Value At 104.08		
Trade Date : 06/14/2018 Settlement Date : 06/18/2018		
Broker: Raymond James/Fi		
Bank New York Mellon Corp 3.5000% 04/28/23	0.00	84,836.80
Purchased 85000 Par Value At 99.808		
Trade Date : 06/14/2018 Settlement Date : 06/18/2018		
Broker: Raymond James/Fi		
Catepillar Financial Servic 1.3500% 05/18/19	0.00	39,516.00
Purchased 40000 Par Value At 98.79		
Trade Date : 06/13/2018 Settlement Date : 06/15/2018		
Broker: National Financial		
Dollar Gen Corp New 3.8750% 04/15/27	0.00	14,531.70
Purchased 15000 Par Value At 96.878		
Trade Date : 06/13/2018 Settlement Date : 06/15/2018		
Broker: US Bancorp (0280)		
Dow Chemical 7.3750% 11/01/29	0.00	12,654.80
Purchased 10000 Par Value At 126.548		
Trade Date : 06/18/2018 Settlement Date : 06/20/2018		
Broker: Jeffries		
Goldman Sachs Group Inc. 3.5000% 01/23/25	0.00	9,644.40
Purchased 10000 Par Value At 96.444		
Trade Date : 06/07/2018 Settlement Date : 06/11/2018		
Broker: Raymond James/Fi		

Schedule - 3.4

Changes In Investments

Investments Acquired	Brokerage	Cost Basis
Kila-tencor Corp 4.1250% 11/01/21 Purchased 70000 Par Value At 101.757 Trade Date : 06/18/2018 Settlement Date : 06/20/2018 Broker: Stifel, Nicolaus & Co., Inc.	0.00	71,229.90
Public Svc Co N H 3.5000% 11/01/23 Purchased 75000 Par Value At 100.182 Trade Date : 06/12/2018 Settlement Date : 06/14/2018 Broker: Wedbush Morgan Securities, Inc.	0.00	75,136.50
Ryder Sys Mtn Be 3.7500% 06/09/23 Purchased 45000 Par Value At 100.045 Trade Date : 06/22/2018 Settlement Date : 06/26/2018 Broker: Bny/Mizuho Securities Usa Inc.	0.00	45,020.25
Southern Co 1.8500% 07/01/19 Purchased 70000 Par Value At 99 Trade Date : 06/07/2018 Settlement Date : 06/11/2018 Broker: Wedbush Morgan Securities, Inc.	0.00	69,300.00
Stanley Black & Decker Inc 2.4510% 11/17/18 Purchased 65000 Par Value At 99.892 Trade Date : 06/14/2018 Settlement Date : 06/18/2018 Broker: Raymond James/Fi	0.00	64,929.80
U.S. Treasury Bonds 5.5 5.5000% 08/15/28 Purchased 105000 Par Value At 121.960938 Trade Date : 06/13/2018 Settlement Date : 06/15/2018 Broker: Morgan Stanley & Co., Incorpor	0.00	128,058.98
U.S. Treasury Bonds 5.5 5.5000% 08/15/28 Purchased 55000 Par Value At 122.382812 Trade Date : 06/20/2018 Settlement Date : 06/25/2018 Broker: Morgan Stanley & Co., Incorpor	0.00	67,310.55

Schedule - 3.4

Changes In Investments

Investments Acquired
Total Investments Acquired

Brokerage

Cost Basis

1,406,981.96

Schedule - 3.4

Changes In Investments

Investments Acquired

American Europacific Grth-R6

Purchased 28.337 Shares At 55.61 Per Share

Trade Date : 06/14/2018 Settlement Date : 06/14/2018

Reinvestment Of Income

Brokerage

Cost Basis

1,575.82

American Europacific Grth-R6

Purchased 878.879 Shares At 55.61 Per Share

Trade Date : 06/14/2018 Settlement Date : 06/14/2018

48,874.44

Total Investments Acquired

50,450.26

New Business

New Actuarial Service Contract

Mei Fang

From: Dave Leonard <davelfla@aol.com>
Sent: Monday, July 09, 2018 3:25 PM
To: mei@benefits-usa.org; Linda Johnson
Subject: Actuarial Service Contract - 2018-2020
Attachments: Port Orange General 2018 Contract - Proposed underlined.pdf; Contract Changes Explained - 2018 DGL ASA.pdf; Actuary Contract2018-PO-proposed.pdf

Hi Mei and Linda -

Attached are three documents -

- 1) A clean copy of the proposed Actuarial Contract (other than the "Proposed" watermark)
- 2) A marked up copy with changes underlined and annotated.
- 3) An explanation of the annotated changes and a summary of proposed changes to the fee schedule for the next three years.

Please let me know when I can present this to the Board so we are prepared to move ahead with the October 1, 2018 valuation with the contract behind us.

Also, please let me know if you have any questions or comments.

Best regards,

Dave

--

David G. Leonard, A.S.A.
533 N. Nova Rd. - Suite 207
Ormond Beach, FL 32174
386-206-8932 (direct line)
fax 386-310-7947 (new fax)

Notice: To the extent this communication (or any attachment) concerns tax matters, it is not intended or written to be used, and cannot be used, for the purpose of (i) avoiding tax-related penalties under the Internal Revenue Code or (ii) marketing or recommending to another party any tax-related matter addressed within. Each taxpayer should seek advice based on the individual's circumstances from an independent tax advisor.

AGREEMENT FOR ACTUARIAL SERVICES

THIS AGREEMENT, made and entered into the ____ day of _____, 2018, by and between the Board of Trustees of the City of Port Orange General Employees DB Retirement Plan, hereinafter referred to as the "Trustees", whose address is 1000 City Center Circle, Port Orange, Florida 32129; e-mail address and phone of Chairperson Linda Johnson ljohnson@port-orange.org, (386) 506-5755, and David G. Leonard, A.S.A.. LLC, a Florida corporation, hereinafter referred to as "Actuary", whose address is 533 N. Nova Rd., Suite 207, Ormond Beach, Florida 32174; (386) 206-8932 (Phone); (386) 310-7947 (Fax) ; e-mail address of DaveLFla@aol.com, or Dave@dgl-asa.com.

WITNESSETH:

WHEREAS, Trustees desire to obtain actuarial services for the pension fund which they administer (hereinafter referred to as "Fund"); and

WHEREAS, Actuary is staffed with personnel who are knowledgeable and experienced in providing professional actuarial and consulting services; and

WHEREAS, Actuary desires to provide these services to Trustees and Trustees desire Actuary to perform these services.

WHEREAS, Actuary is a Fellow or Associate of the Society of Actuaries, or a firm employing such person, and is a firm recognized in the actuarial field and acceptable to the Division of Retirement of the State of Florida; and is an "enrolled actuary" as defined in the Florida Protection of Public Employee Retirement Benefit Act", §§ 112.60 - .67, Florida Statutes.

NOW, THEREFORE, in consideration of the mutual covenants, premises, representations and agreements herein contained, the Trustees and Actuary agree as follows:

1. The above and foregoing recitals are true and correct.
2. Actuary shall provide the following services:
 - A. Annual Actuarial Report/Valuation – Actuary will prepare an annual actuarial report that meets all requirements of the State of Florida, Department of Management Services, Division of Retirement and Trustees' auditors. In addition, said report shall contain analysis of the following:
 - (1) Plan Investment Return.
 - (2) Development of Plan Contribution Recommendation and
commentary. (2)
 - (3) Summary of Plan Provisions.
 - (4) Outline of Actuarial Assumptions.
 - (5) Statistical Information Regarding Members, Retirees and Beneficiaries.
 - (6) Information for auditors per Governmental Accounting Standards Board (GASB 67 & 68). (2)
 - (7) Summary Annual Valuation.

Each year prior to the preparation of the annual actuarial valuation and report, the Trustees may, at a fee approved in advance by the Trustees, request the Actuary to prepare a report containing a description and explanation of the actuarial assumptions recommended to be used. Each year Actuary may in writing recommend that the actuarial assumptions be reviewed and/or changed. When changes in actuarial assumptions are recommended, Trustees shall meet with Actuary as deemed necessary by Trustees to determine the actuarial assumptions to be used for the next annual valuation. Trustees shall in writing advise Actuary of any changes in actuarial assumptions, otherwise the actuarial assumptions used in the previous annual valuation

shall be used. The automatic annual updating of current mortality table assumptions will not be considered a change in assumptions subject to this paragraph. Any other recommended change in mortality assumptions will be subject to the review process outlined above.

If the Department of Management Services, Division of Retirement shall have any questions or comments or additional information is requested or required, Actuary shall respond at no additional fee to Trustees beyond fee described in paragraph 4 which follows, unless otherwise approved by the Trustees. Actuary shall respond to auditor information requests at no additional charge to the Trustees.

At the request of the Trustees, the Actuary shall furnish hard copies of the Annual Actuarial Report/Valuation and Summary Valuation Report. It is anticipated that most communications and submissions will be made via secure electronic media. At no additional fee to Trustees, Actuary shall meet with Trustees in Port Orange, Florida, in order to review the Annual Actuarial Report/Valuation.

B. State of Florida Sec. 112.664 Disclosures – This is a separate disclosure report that requires, among other things, two additional partial GAS-67 Disclosures. It is due within 60 days of filing the approved Valuation Report and must be submitted electronically in multiple formats.

C. DROP Statements – Upon written request by the Trustees, Actuary shall provide updates of quarterly DROP balances, if any, per quarter. This does not apply to DROP balances if held outside the common General Employees Defined Benefit Retirement Trust.

D. Benefit Calculations – Upon written request by the Trustees, Actuary shall calculate monthly retirement benefits and provide certification of the normal form of payment and all optional forms of payment based upon the information submitted using Actuary's

standard form. These calculations and those in the following paragraphs will be professionally reviewed and double signed.

7

E. Buy-Back Contributions – Upon written request by Trustees, Actuary shall calculate prior service and military buy-back contributions requirements.

F. Refund of Contributions/ Voluntary and Defined Contribution Accounts – Upon written request by Trustees, Actuary shall calculate and certify the amount of refund of employee contributions and distributions of balances in the Voluntary Contribution Plan and former Defined Contribution Plan (“MPP”).

G. Meetings with Trustees and/or Plan Members – Upon written request by Trustees, Actuary shall conduct meetings with Trustees and/or Plan Members and interested parties to explain plan provisions and answer questions.

H. Actuarial Experience Study/Analysis – If requested by the Trustees, Actuary shall prepare an actuarial experience study/analysis based on the economic and demographic experience for the period designated by Trustees; and for such experiences as designated by Trustees. The fees for such studies will be discussed and agreed upon in principal in advance.

8

I. Annual Administration – Voluntary/MPP Accounts – Preparation of Annual Reconciliation for the Voluntary Accounts and prior Money Purchase Plan Accounts. Included with this service is annual individual participant statements. There is a separate charge for each distribution calculation to be prepared for these accounts.

J. Trust Asset Reconciliation – Actuary will prepare monthly trust fund reconciliation, including Cost and Market Value Summaries, Cash Accounting, Purchases and Sales, Asset Recap, and Transaction Report. Quarterly and Annual summary information will also be provided as appropriate.

K. Special Services – Actuary shall assist Trustees with any other special services, including but not limited to actuarial impact statements, redoing the regular annual actuarial valuation based on new assumptions, consulting services, meetings with Trustees, meetings with plan members, etc., as may be needed. Charges for such services shall be as set forth hereinafter, charged as incurred, or for the fee agreed to by the Trustees and Actuary in advance. If fees are not charged as incurred, such special services shall be identified and agreed upon prior to commencement of work. In such cases, the Actuary shall furnish Trustees a not to exceed fixed fee of the total charges for any other special services prior to commencement of work.

3. The above work shall be completed in accordance with the following time table:

SERVICE

DEADLINE

- Added
P
- | | |
|---|---|
| A. Annual Actuarial Report/Valuation | Within sixty (60) calendar days of receipt by Actuary of all required employee census and financial data. |
| B. State of Florida Sec. 112.664 Disclosures | Within sixty (60) calendar days of the Town's filing the Annual Valuation Report with the State of Florida. |
| C. DROP Statements | Within thirty (30) calendar days of the end of the quarter. |
| D. Benefit Calculations | Within ten (10) working days of receipt the Trustees' written request and all necessary employee and financial information. |
| E. Buy-Back Contributions | Within ten (10) working days of receipt the Trustees' written request and all necessary employee and financial information. |
| F. Refund of Contributions, Voluntary and Defined Contribution Accounts | Within ten (10) working days of receipt the Trustees' written request and all necessary employee and financial information. |

- | | |
|--|---|
| G. Meetings with Trustees and/or Plan Members | Within thirty (30) days of the written request. |
| H. Actuarial Experience Study/Analysis | Within sixty (60) calendar days after written request by the Trustees and receipt of all required employee census and financial data. |
| I. Voluntary / MPP Annual Reporting | Same as A above. |
| J. Monthly Trust Accounting | Within 14 days of receipt of all trust data, with a goal of completion by 15 th of each month. |
| K. Special Services, including Actuarial Impact Statements | As agreed at the time of request. |

(10) *

The parties understand and agree that time is of the essence in the performance of this Agreement.

Proposed

* Item "L" removed as it was pertinent only to 2014

4. PAYMENT

<u>SERVICE</u>	<u>AMOUNT</u>
A. Annual Actuarial Report/Valuation	For three Actuarial Valuations as of October 1, 2018, 2019 and 2020, the fee shall be \$12,500 each year. Fee includes professional outside actuarial review (with accompanying certification) of all Annual Valuation reports. It will be the responsibility of the Actuary to obtain said Actuarial Review, and the Actuary will be responsible for any charges incurred in the procurement of said review.
B. DROP Statements	\$60 per account, per quarter.
C. Benefit Calculations	\$175 per calculation and certification if Actuary's standardized form is used. There are ten (10) termination and/or retirement calculations included in the standard annual valuation fees. Fee includes professional in house review of all benefit calculations, to be double signed.
D. Buy-Back Contributions	\$100 per calculation.
E. Refund of Contributions, Voluntary and Defined Contribution Accounts	\$75 per calculation, to be reviewed and double signed..
F. Annual Reports (to State of Florida)	\$2,000 per report.
G. Meetings with Trustees, City Council or meetings with Plan Members	Six meetings are included in the annual fee, including four quarterly meetings, one meeting with City Council, and one presentation/meeting with Plan Members. Additional meetings are charged at \$250 base fee. Any meeting running longer than 90 minutes is subject to an additional fee of \$150 per hour above 90 minutes of meeting time.
H. Actuarial Experience Study/Analysis	To be determined at time of request.
I. Voluntary / MPP Annual Reporting	Annual fee of \$40 per participant, defined as any member with an account balance during the fiscal year.
J. Monthly Trust Accounting	\$2,700 per quarter, to be billed at the completion of the third monthly report each quarter.

- K. Special Services, including Actuarial Impact Statements, Benefit Estimates, and requests for Reports, Disclosures and/or Statements not otherwise covered in this Contract. Actuary will charge based on time spent on Special Services, at a rate of \$175 per hour, unless price or estimated price range has been agreed in advance at the time of request.

* Item "L" removed, see prior comment.

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Actuary shall invoice Trustees for each of the above services and payment shall be made within thirty (30) calendar days of receipt of Actuary's invoice.

5. Actuary agrees to defend, indemnify and hold harmless Trustees, the Fund's officials, agents and employees from and against any and all claims, actions, suits or proceedings of any kind or nature brought against said parties, including reasonable trial and appellate attorneys' fees, for any personal injury, loss of life or damages to persons or property sustained by negligent or wrongful acts or omissions, neglect or misconduct of Actuary, its officials, agents, employees or subcontractors, (or said subcontractors' agents or employees) in performing services under this Agreement.

6. Without in any way limiting the generality of paragraph 5, Actuary will provide at its sole cost the following minimum insurance coverage:

A. Professional Liability Insurance with limits of at least \$1,000,000. Said professional liability insurance coverage shall be maintained for a minimum of four (4) years after completion of all services rendered pursuant to this Agreement.

The parties intend said insurance policies be primary coverage for any and all losses within their scope. The insurance companies issuing the foregoing policies shall have no claim against Trustees for payment of any premiums or assessments in any circumstances. All deductibles in the foregoing insurance policies shall be assumed by and be at the sole and exclusive risk of Actuary. Actuary at the time of execution of this agreement and on or before October 1 for each additional year in which this agreement is extended shall deliver to Trustees certificates of insurance evidencing the foregoing coverages. Actuary shall notify Trustees in

writing of any reduction, cancellation or substantial change of policy or policies as soon as possible but no later than at least fifteen (15) days prior to the effective date of said action. Actuary shall name Trustees as a certificate holder on the aforesaid professional liability insurance policy and furnish Trustee evidence of such designation of Trustees as a certificate holder.

7. Trustees may immediately terminate this Agreement prior to the end of the term in the event that Actuary should fail to remedy a breach within ten (10) days after written notice from Trustees. Upon termination prior to the end of the term, Actuary shall be paid for work timely and correctly completed, and a prorated share of work partially completed.

8. Actuary is an independent contractor and not an agent, employee, or subcontractor of Trustees. Actuary recognizes and understands that Florida Statutes and Florida laws shall be applicable in establishing the actuary as a fiduciary with respect to Trustees, the Pension Fund and this Agreement, notwithstanding ERISA or other federal law.

9. This Agreement is for personal services and may not be assigned or transferred, in whole or in part, without the prior written consent of Trustees (which may be arbitrarily withheld). In addition, Actuary shall not designate primary responsibility under this Agreement to a professional other than David G. Leonard, A.S.A. without the prior written consent of Trustees (which may be arbitrarily withheld). All staff of Actuary performing services shall be under the direct supervision and control of David G. Leonard, A.S.A.. The Actuary shall provide a means by which any change of its staff may be effected with a minimum of disruption to the service agreed to be provided to the Trustees and/or Fund. The Trustees may terminate this Agreement upon written notice to Actuary if the actuary who has primary responsibility is not acceptable to the Trustees.

10. This Agreement is entered into subject to the provisions of Section 54.146, et seq. of the City of Port Orange Code, as amended; Chapter 175, Florida Statutes; Sections

112.61-112.67, Florida Statutes; and all applicable federal, state, county, and municipal laws, rules and regulations, all of which are incorporated by reference.

11. Should any matter involving this Agreement, or the services provided by the Actuary, be subject to judicial proceedings, Trustees and Actuary hereby both expressly agree to waive the right to a jury trial with respect to such proceedings.

12. If, after either party (Actuary or Trustees) should fail to remedy a breach within ten (10) days after written notice from the other party, either party is required to retain an attorney (including general counsel) in order to enforce this Agreement, the prevailing party shall receive from the other party all reasonable arbitration, trial and appellate attorneys' fees, costs, and expenses, regardless of whether or not litigation is actually instituted.

13. This Agreement shall be effective for the period of October 1, 2017 to September 30, 2020 which includes the completion of the Annual Valuation Report as of October 1, 2020, unless earlier terminated as herein provided; and may be renewed for subsequent periods of two (2) years each upon the mutual agreement of the parties hereto.

14. There shall be no discrimination against any person who is employed in the services to be performed under the terms of this Agreement, or against any applicant for such employment because of race, sex, age, religion, color, national origin, handicap, or disability. This provision shall include, but not be limited to the following: employment upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training.

15. The Actuary covenants that he or she presently has no interest and shall not acquire any interest, directly or indirectly, with anyone, which would conflict in any manner or degree with the performance of the services hereunder. The Actuary further covenants that no person having such known interest shall be employed or conveyed an interest, directly or indirectly, in the agreement.

16. Actuary shall provide Trustees with a written disclosure within two (2) weeks of its execution of this Agreement of any contractual relationship it has to perform services for the Division of Retirement of the State of Florida, and further shall provide written notice to Trustees within two (2) weeks of the commencement of any contractual relationship to perform services for the Division of Retirement of the State of Florida.

17. Actuary warrants that it will at the signing of this Agreement disclose in writing any contractual relationship with the City of Port Orange, the certified bargaining agents for and Port Orange employees, or any professionals (accountant, attorneys, custodian, investment counselor, or performance evaluator) retained by Trustees, and Actuary agrees that, it will not enter into any contractual relationship to perform services with said entities, or their successors, without prior written notice to Trustees and approval by the Chair, or in his absence, the Vice-Chair of Trustees.

18. Actuary further warrants that it does not have and will not have during the term of this Agreement any business interest in any of the professionals (accountant, attorneys, custodian, investment counselor, or performance evaluator) retained by Trustees, or their successors, without prior written approval from Trustees (which may be arbitrarily withheld).

19. Actuary shall return to Trustees all electronic data furnished to Actuary if any additions or changes were made by Actuary within ten (10) days of the date Actuary receives written notice that the Trustees request return of such electronic data.

20. Actuary warrants that the services provided shall conform to professional standards of care in effect at the time the service is performed, be in accordance with prevailing industry standards for comparable engagements. Actuary also agrees to comply with the Code of Professional Conduct for members of the American Academy of Actuaries.

21. Trustees warrant that all information that it and its agents provide to Actuary shall be complete and accurate. Trustees agree that the services, time tables and fees described herein are conditioned upon timely receipt of accurate and complete information. Trustees agree that it

or its agents will review the Actuary's work product promptly and notify Actuary promptly if there is any question as to the results or the basis. Actuary will review employee census and financial data received annually from Trustees and will notify Trustees within thirty (30) calendar days of receipt if there are any questions or additional information is needed.

22. Trustees agree that Actuary is not acting as an attorney and is not giving legal advice or opinions.

23. Each signatory to this Agreement warrants that each has the capacity and authority, and has secured all necessary approval, to execute this Agreement and bind his/her principals to its terms.

24. This Agreement may be terminated by either party at any time by giving written notice at least thirty (30) days prior to the date on which termination is to become effective.

25. This Agreement constitutes the entire agreement between the parties. No amendment, change, or modification shall be valid or binding unless same shall be in writing and executed by parties.

IN WITNESS WHEREOF, the parties here have duly executed this Agreement as of the day and year below written.

BOARD OF TRUSTEES, CITY OF PORT
ORANGE DEFINED BENEFIT PENSION PLAN

DATED: _____

By: _____
Linda Johnson, Chairman

(u)

DAVID G. LEONARD, A.S.A., LLC
a Florida corporation

(u)

DATED: _____

By: _____

Authorized Agent

2018 Actuarial Contract / Agreement for Actuarial Service
City of Port Orange General Employees Retirement Plan / David G. Leonard,
ASA, LLC

Review of Changes to Contract

This is a listing of proposed changes to the actuarial contract currently in force for the last three years. I am providing two copies of the proposed contract, a "clean" copy and an underlined and annotated version.

None of the changes are substantial in nature, however we are requesting some increases in fees that generally reflect inflation over the last three years, or where our direct expenses that have increased.

All changes have been underlined and noted with a number or the letter "u". The letter "u" represents a simple update of a name or date. Some of the updates require further explanation and are covered by the numbered index below.

Finally, included is a table with a review of the current fees and the proposed fee schedule for various services. I look forward to presenting the new contract to the Board of Trustees at an upcoming meeting.

The numbered items are explained as follows:

- 1) Note Dave Leonard's new address and phone numbers. The e-mail address has not changed.
- 2) Clarification of Assignment (2 areas on this page).
- 3) Clarification in the definition of a change in assumptions, for the purposes of determining whether such change requires any Board action.
- 4) We have changed our policy regarding automatically sending out (or in your case delivering) hard copies of annual reports. This section reflects that change to indicate that hard copies are available on request (and will be provided in certain limited situations, in excerpt form). We have made this change because most people are comfortable with electronic transmission, and there is a lot less paper waste generated this way.
- 5) Addition of a section that describes the requirement for us to prepare and file (with the State Retirement Board) additional disclosures under FS 112.664.
- 6) Clarification of Assignment.

Review of Changes to Contract - Continued

- 7) Clarification of Assignment.
- 8) Addition regarding fees for studies.
- 9) Added paragraph regarding FS 112.664 to the "Services Deadline" table.
- 10) Item removed that was only relevant in 2014.
- 11) Items on PAYMENT page that include a proposed increase for the next three years.
Generally an increase of approximately 10%, which is locked in for the next three years.
- 12) Items on PAYMENT page that show an increased amount but are actually unchanged from increases previously agreed to since last contract, due to additional services required.
- 13) Items on PAYMENT page that did not change from prior contract.
- 14) Item removed that was only relevant in 2014.
- 15) Updated dates with additional language to clarify the term of this contract with respect to which annual valuations reports are covered.

The next page includes a chart of changes to the quoted fees since the last contract.

City of Port Orange General Employees Retirement Plan

Proposed Fee Changes from Actuary David G. Leonard

Contract Years: 2018-2020

	Prior Contract	Proposed Fee	\$ Increase	% Increase
Annual Valuation Report - Note "reviewing" actuary increased fees by 20%	\$11,300	\$12,500	\$1,200	10.6%
Benefit Calculations - in excess of 10 per year	\$175	\$175	\$0	0.0%
Buyback Calculations	\$100	\$100	\$0	0.0%
Refund Calculations - Prior contract was \$60 but amended after signed to \$75	\$75	\$75	\$0	0.0%
Annual Report to State of FL - Prior contract was \$1,500 but amended after signed to \$2,000	\$2,000	\$2,000	\$0	0.0%
Meetings (in excess of 6 per year)	\$250	\$250	\$0	0.0%
- Long Meeting overtime fee (this has not been charged although meeting have run more than allotted 90 minutes.)	\$150	\$150	\$0	0.0%
Voluntary/MPP Annual Report - i.e # of participant accounts	\$40 per account	\$40 per acct.	\$0	0.0%
Monthly Trust Accounting fee per quarter.	\$2,500	\$2,700	\$200	8.0%

AGREEMENT FOR ACTUARIAL SERVICES

THIS AGREEMENT, made and entered into the ____ day of _____, 2018, by and between the Board of Trustees of the City of Port Orange General Employees DB Retirement Plan, hereinafter referred to as the "Trustees", whose address is 1000 City Center Circle, Port Orange, Florida 32129; e-mail address and phone of Chairperson Linda Johnson ljohnson@port-orange.org, (386) 506-5755, and David G. Leonard, A.S.A.. LLC, a Florida corporation, hereinafter referred to as "Actuary", whose address is 533 N. Nova Rd., Suite 207, Ormond Beach, Florida 32174; (386) 206-8932 (Phone); (386) 310-7947 (Fax) ; e-mail address of DaveLFla@aol.com, or Dave@dgl-asa.com.

WITNESSETH:

WHEREAS, Trustees desire to obtain actuarial services for the pension fund which they administer (hereinafter referred to as "Fund"); and

WHEREAS, Actuary is staffed with personnel who are knowledgeable and experienced in providing professional actuarial and consulting services; and

WHEREAS, Actuary desires to provide these services to Trustees and Trustees desire Actuary to perform these services.

WHEREAS, Actuary is a Fellow or Associate of the Society of Actuaries, or a firm employing such person, and is a firm recognized in the actuarial field and acceptable to the Division of Retirement of the State of Florida; and is an "enrolled actuary" as defined in the Florida Protection of Public Employee Retirement Benefit Act", §§ 112.60 - .67, Florida Statutes.

NOW, THEREFORE, in consideration of the mutual covenants, premises, representations and agreements herein contained, the Trustees and Actuary agree as follows:

1. The above and foregoing recitals are true and correct.
2. Actuary shall provide the following services:
 - A. Annual Actuarial Report/Valuation – Actuary will prepare an annual actuarial report that meets all requirements of the State of Florida, Department of Management Services, Division of Retirement and Trustees' auditors. In addition, said report shall contain analysis of the following:
 - (1) Plan Investment Return.
 - (2) Development of Plan Contribution Recommendation and commentary.
 - (3) Summary of Plan Provisions.
 - (4) Outline of Actuarial Assumptions.
 - (5) Statistical Information Regarding Members, Retirees and Beneficiaries.
 - (6) Information for auditors per Governmental Accounting Standards Board (GASB 67 & 68).
 - (7) Summary Annual Valuation.

Each year prior to the preparation of the annual actuarial valuation and report, the Trustees may, at a fee approved in advance by the Trustees, request the Actuary to prepare a report containing a description and explanation of the actuarial assumptions recommended to be used. Each year Actuary may in writing recommend that the actuarial assumptions be reviewed and/or changed. When changes in actuarial assumptions are recommended, Trustees shall meet with Actuary as deemed necessary by Trustees to determine the actuarial assumptions to be used for the next annual valuation. Trustees shall in writing advise Actuary of any changes in actuarial assumptions, otherwise the actuarial assumptions used in the previous annual valuation

shall be used. The automatic annual updating of current mortality table assumptions will not be considered a change in assumptions subject to this paragraph. Any other recommended change in mortality assumptions will be subject to the review process outlined above.

If the Department of Management Services, Division of Retirement shall have any questions or comments or additional information is requested or required, Actuary shall respond at no additional fee to Trustees beyond fee described in paragraph 4 which follows, unless otherwise approved by the Trustees. Actuary shall respond to auditor information requests at no additional charge to the Trustees.

At the request of the Trustees, the Actuary shall furnish hard copies of the Annual Actuarial Report/Valuation and Summary Valuation Report. It is anticipated that most communications and submissions will be made via secure electronic media. At no additional fee to Trustees, Actuary shall meet with Trustees in Port Orange, Florida, in order to review the Annual Actuarial Report/Valuation.

B. State of Florida Sec. 112.664 Disclosures – This is a separate disclosure report that requires, among other things, two additional partial GAS-67 Disclosures. It is due within 60 days of filing the approved Valuation Report and must be submitted electronically in multiple formats.

C. DROP Statements – Upon written request by the Trustees, Actuary shall provide updates of quarterly DROP balances, if any, per quarter. This does not apply to DROP balances if held outside the common General Employees Defined Benefit Retirement Trust.

D. Benefit Calculations – Upon written request by the Trustees, Actuary shall calculate monthly retirement benefits and provide certification of the normal form of payment and all optional forms of payment based upon the information submitted using Actuary's

standard form. These calculations and those in the following paragraphs will be professionally reviewed and double signed.

E. Buy-Back Contributions – Upon written request by Trustees, Actuary shall calculate prior service and military buy-back contributions requirements.

F. Refund of Contributions/ Voluntary and Defined Contribution Accounts – Upon written request by Trustees, Actuary shall calculate and certify the amount of refund of employee contributions and distributions of balances in the Voluntary Contribution Plan and former Defined Contribution Plan (“MPP”).

G. Meetings with Trustees and/or Plan Members – Upon written request by Trustees, Actuary shall conduct meetings with Trustees and/or Plan Members and interested parties to explain plan provisions and answer questions.

H. Actuarial Experience Study/Analysis – If requested by the Trustees, Actuary shall prepare an actuarial experience study/analysis based on the economic and demographic experience for the period designated by Trustees; and for such experiences as designated by Trustees. The fees for such studies will be discussed and agreed upon in principal in advance.

I. Annual Administration – Voluntary/MPP Accounts – Preparation of Annual Reconciliation for the Voluntary Accounts and prior Money Purchase Plan Accounts. Included with this service is annual individual participant statements. There is a separate charge for each distribution calculation to be prepared for these accounts.

J. Trust Asset Reconciliation – Actuary will prepare monthly trust fund reconciliation, including Cost and Market Value Summaries, Cash Accounting, Purchases and Sales, Asset Recap, and Transaction Report. Quarterly and Annual summary information will also be provided as appropriate.

K. Special Services – Actuary shall assist Trustees with any other special services, including but not limited to actuarial impact statements, redoing the regular annual actuarial valuation based on new assumptions, consulting services, meetings with Trustees, meetings with plan members, etc., as may be needed. Charges for such services shall be as set forth hereinafter, charged as incurred, or for the fee agreed to by the Trustees and Actuary in advance. If fees are not charged as incurred, such special services shall be identified and agreed upon prior to commencement of work. In such cases, the Actuary shall furnish Trustees a not to exceed fixed fee of the total charges for any other special services prior to commencement of work.

3. The above work shall be completed in accordance with the following time table:

<u>SERVICE</u>	<u>DEADLINE</u>
A. Annual Actuarial Report/Valuation	Within sixty (60) calendar days of receipt by Actuary of all required employee census and financial data.
B. State of Florida Sec. 112.664 Disclosures	Within sixty (60) calendar days of the Town's filing the Annual Valuation Report with the State of Florida.
C. DROP Statements	Within thirty (30) calendar days of the end of the quarter.
D. Benefit Calculations	Within ten (10) working days of receipt the Trustees' written request and all necessary employee and financial information.
E. Buy-Back Contributions	Within ten (10) working days of receipt the Trustees' written request and all necessary employee and financial information.
F. Refund of Contributions, Voluntary and Defined Contribution Accounts	Within ten (10) working days of receipt the Trustees' written request and all necessary employee and financial information.

G. Meetings with Trustees and/or Plan Members	Within thirty (30) days of the written request.
H. Actuarial Experience Study/Analysis	Within sixty (60) calendar days after written request by the Trustees and receipt of all required employee census and financial data.
I. Voluntary / MPP Annual Reporting	Same as A above.
J. Monthly Trust Accounting	Within 14 days of receipt of all trust data, with a goal of completion by 15 th of each month.
K. Special Services, including Actuarial Impact Statements	As agreed at the time of request.

The parties understand and agree that time is of the essence in the performance of this Agreement.

PROPOSED

4. PAYMENT

<u>SERVICE</u>	<u>AMOUNT</u>
A. Annual Actuarial Report/Valuation	For three Actuarial Valuations as of October 1, 2018, 2019 and 2020, the fee shall be \$12,500 each year. Fee includes professional outside actuarial review (with accompanying certification) of all Annual Valuation reports. It will be the responsibility of the Actuary to obtain said Actuarial Review, and the Actuary will be responsible for any charges incurred in the procurement of said review.
B. DROP Statements	\$60 per account, per quarter.
C. Benefit Calculations	\$175 per calculation and certification if Actuary's standardized form is used. There are ten (10) termination and/or retirement calculations included in the standard annual valuation fees. Fee includes professional in house review of all benefit calculations, to be double signed.
D. Buy-Back Contributions	\$100 per calculation.
E. Refund of Contributions, Voluntary and Defined Contribution Accounts	\$75 per calculation, to be reviewed and double signed..
F. Annual Reports (to State of Florida)	\$2,000 per report.
G. Meetings with Trustees, City Council or meetings with Plan Members	Six meetings are included in the annual fee, including four quarterly meetings, one meeting with City Council, and one presentation/meeting with Plan Members. Additional meetings are charged at \$250 base fee. Any meeting running longer than 90 minutes is subject to an additional fee of \$150 per hour above 90 minutes of meeting time.
H. Actuarial Experience Study/Analysis	To be determined at time of request.
I. Voluntary / MPP Annual Reporting	Annual fee of \$40 per participant, defined as any member with an account balance during the fiscal year.
J. Monthly Trust Accounting	\$2,700 per quarter, to be billed at the completion of the third monthly report each quarter.

- | | |
|--|--|
| K. Special Services, including Actuarial Impact Statements, Benefit Estimates, and requests for Reports, Disclosures and/or Statements not otherwise covered in this Contract. | Actuary will charge based on time spent on Special Services, at a rate of \$175 per hour, unless price or estimated price range has been agreed in advance at the time of request. |
|--|--|

Actuary shall invoice Trustees for each of the above services and payment shall be made within thirty (30) calendar days of receipt of Actuary's invoice.

5. Actuary agrees to defend, indemnify and hold harmless Trustees, the Fund's officials, agents and employees from and against any and all claims, actions, suits or proceedings of any kind or nature brought against said parties, including reasonable trial and appellate attorneys' fees, for any personal injury, loss of life or damages to persons or property sustained by negligent or wrongful acts or omissions, neglect or misconduct of Actuary, its officials, agents, employees or subcontractors, (or said subcontractors' agents or employees) in performing services under this Agreement.

6. Without in any way limiting the generality of paragraph 5, Actuary will provide at its sole cost the following minimum insurance coverage:

A. Professional Liability Insurance with limits of at least \$1,000,000. Said professional liability insurance coverage shall be maintained for a minimum of four (4) years after completion of all services rendered pursuant to this Agreement.

The parties intend said insurance policies be primary coverage for any and all losses within their scope. The insurance companies issuing the foregoing policies shall have no claim against Trustees for payment of any premiums or assessments in any circumstances. All deductibles in the foregoing insurance policies shall be assumed by and be at the sole and exclusive risk of Actuary. Actuary at the time of execution of this agreement and on or before October 1 for each additional year in which this agreement is extended shall deliver to Trustees certificates of insurance evidencing the foregoing coverages. Actuary shall notify Trustees in

writing of any reduction, cancellation or substantial change of policy or policies as soon as possible but no later than at least fifteen (15) days prior to the effective date of said action. Actuary shall name Trustees as a certificate holder on the aforesaid professional liability insurance policy and furnish Trustee evidence of such designation of Trustees as a certificate holder.

7. Trustees may immediately terminate this Agreement prior to the end of the term in the event that Actuary should fail to remedy a breach within ten (10) days after written notice from Trustees. Upon termination prior to the end of the term, Actuary shall be paid for work timely and correctly completed, and a prorated share of work partially completed.

8. Actuary is an independent contractor and not an agent, employee, or subcontractor of Trustees. Actuary recognizes and understands that Florida Statutes and Florida laws shall be applicable in establishing the actuary as a fiduciary with respect to Trustees, the Pension Fund and this Agreement, notwithstanding ERISA or other federal law.

9. This Agreement is for personal services and may not be assigned or transferred, in whole or in part, without the prior written consent of Trustees (which may be arbitrarily withheld). In addition, Actuary shall not designate primary responsibility under this Agreement to a professional other than David G. Leonard, A.S.A. without the prior written consent of Trustees (which may be arbitrarily withheld). All staff of Actuary performing services shall be under the direct supervision and control of David G. Leonard, A.S.A.. The Actuary shall provide a means by which any change of its staff may be effected with a minimum of disruption to the service agreed to be provided to the Trustees and/or Fund. The Trustees may terminate this Agreement upon written notice to Actuary if the actuary who has primary responsibility is not acceptable to the Trustees.

10. This Agreement is entered into subject to the provisions of Section 54.146, et. seq. of the City of Port Orange Code, as amended; Chapter 175, Florida Statutes; Sections

112.61-112.67, Florida Statutes; and all applicable federal, state, county, and municipal laws, rules and regulations, all of which are incorporated by reference.

11. Should any matter involving this Agreement, or the services provided by the Actuary, be subject to judicial proceedings, Trustees and Actuary hereby both expressly agree to waive the right to a jury trial with respect to such proceedings.

12. If, after either party (Actuary or Trustees) should fail to remedy a breach within ten (10) days after written notice from the other party, either party is required to retain an attorney (including general counsel) in order to enforce this Agreement, the prevailing party shall receive from the other party all reasonable arbitration, trial and appellate attorneys' fees, costs, and expenses, regardless of whether or not litigation is actually instituted.

13. This Agreement shall be effective for the period of October 1, 2017 to September 30, 2020 which includes the completion of the Annual Valuation Report as of October 1, 2020, unless earlier terminated as herein provided; and may be renewed for subsequent periods of two (2) years each upon the mutual agreement of the parties hereto.

14. There shall be no discrimination against any person who is employed in the services to be performed under the terms of this Agreement, or against any applicant for such employment because of race, sex, age, religion, color, national origin, handicap, or disability. This provision shall include, but not be limited to the following: employment upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training.

15. The Actuary covenants that he or she presently has no interest and shall not acquire any interest, directly or indirectly, with anyone, which would conflict in any manner or degree with the performance of the services hereunder. The Actuary further covenants that no person having such known interest shall be employed or conveyed an interest, directly or indirectly, in the agreement.

16. Actuary shall provide Trustees with a written disclosure within two (2) weeks of its execution of this Agreement of any contractual relationship it has to perform services for the Division of Retirement of the State of Florida, and further shall provide written notice to Trustees within two (2) weeks of the commencement of any contractual relationship to perform services for the Division of Retirement of the State of Florida.

17. Actuary warrants that it will at the signing of this Agreement disclose in writing any contractual relationship with the City of Port Orange, the certified bargaining agents for and Port Orange employees, or any professionals (accountant, attorneys, custodian, investment counselor, or performance evaluator) retained by Trustees, and Actuary agrees that, it will not enter into any contractual relationship to perform services with said entities, or their successors, without prior written notice to Trustees and approval by the Chair, or in his absence, the Vice-Chair of Trustees.

18. Actuary further warrants that it does not have and will not have during the term of this Agreement any business interest in any of the professionals (accountant, attorneys, custodian, investment counselor, or performance evaluator) retained by Trustees, or their successors, without prior written approval from Trustees (which may be arbitrarily withheld).

19. Actuary shall return to Trustees all electronic data furnished to Actuary if any additions or changes were made by Actuary within ten (10) days of the date Actuary receives written notice that the Trustees request return of such electronic data.

20. Actuary warrants that the services provided shall conform to professional standards of care in effect at the time the service is performed, be in accordance with prevailing industry standards for comparable engagements. Actuary also agrees to comply with the Code of Professional Conduct for members of the American Academy of Actuaries.

21. Trustees warrant that all information that it and its agents provide to Actuary shall be complete and accurate. Trustees agree that the services, time tables and fees described herein are conditioned upon timely receipt of accurate and complete information. Trustees agree that it

or its agents will review the Actuary's work product promptly and notify Actuary promptly if there is any question as to the results or the basis. Actuary will review employee census and financial data received annually from Trustees and will notify Trustees within thirty (30) calendar days of receipt if there are any questions or additional information is needed.

22. Trustees agree that Actuary is not acting as an attorney and is not giving legal advice or opinions.

23. Each signatory to this Agreement warrants that each has the capacity and authority, and has secured all necessary approval, to execute this Agreement and bind his/her principals to its terms.

24. This Agreement may be terminated by either party at any time by giving written notice at least thirty (30) days prior to the date on which termination is to become effective.

25. This Agreement constitutes the entire agreement between the parties. No amendment, change, or modification shall be valid or binding unless same shall be in writing and executed by parties.

IN WITNESS WHEREOF, the parties here have duly executed this Agreement as of the day and year below written.

BOARD OF TRUSTEES, CITY OF PORT
ORANGE DEFINED BENEFIT PENSION PLAN

DATED: _____

By: _____
Linda Johnson, Chairman

DAVID G. LEONARD, A.S.A., LLC
a Florida corporation

DATED: _____

By: _____

Authorized Agent

Consent Agenda

WARRANT NO. 137-18

For payment from the CITY OF PORT ORANGE GENERAL
EMPLOYEES' DEFINED BENEFIT PLAN

TO: FIRST STATE TRUST COMPANY
A/C # 70002129

You are hereby authorized by the Board of Trustees of the City of Port Orange General Employees' Defined Benefit Plan to pay the amounts listed below for services rendered to the said Board of Trustees, and to pay the persons named below, hereby certified by the Board of Trustees:

<u>NAME & ADDRESS</u>	<u>AMOUNT</u>
Benefits USA, Inc. (Admin Fees 7/2018; INV #POG107)	\$ 2,500.00
First State Trust (2 nd Qtr. 2018 Custodial Services)	\$ 4,375.00
David G. Leonard A.S.A. (Actuarial Services: INV #18-038)	\$ 4,575.00
Southeastern Advisory (Investment Consulting Services: INV #1802)	\$ 4,988.00
Integrity Fix Income Management (2 nd Qtr. 2018; INV #2277)	\$ 4,299.95
Highland Capital Management (3 rd Qtr'18 Mgmt. Fees; INV #18677)	\$ 8,426.56
James Loper (STMT #43 dated 06/1/18)	\$ 325.00
Lynn Hadley (Reimb. For FPPTA Trustee School Travel Expense)	\$ 600.57

Approved by the following members of the Board of Trustees this 23rd
day of July, 2018

Trustee

Trustee



BENEFITS USA, INC.
3810 Inverrary Blvd., Ste. 303
Lauderhill, FL 33319
(800)452-2454 / (954)730-2068

INVOICE

INVOICE NO.: POG107

Bill To:

CITY OF PORT ORANGE
GENERAL EMPLOYEES'
DEFINED BENEFIT PLAN

Date	Hours	Description	Unit Pr	Total
July 2018		Monthly Flat Fee		\$ 2,500.00

Fees	\$ 2,500.00
Reimb.	\$
Bal Due	\$ 2,500.00



City of Port Orange Gen EEs' DB - C/D

INVOICE

Benefits USA, Inc.

Today's Date: 7/13/2018

3810 Inverrary Blvd., Suite 303
Lauderhill, FL 33319

Quarterly Asset-Based Fee

Quarterly 4/1/2018 to 6/30/2018

Market Value Calculation Method: Standard (As Of)

Fee Detail

Total Market Value :	196,982.80
Less Market Value :	0.00
Net Market Value:	196,982.80

Market Value Invoice Amount: 4,375.00

Please remit payment to:
First State Trust Co Fee Lockbox
Lockbox 7867
P.O. Box 787867
Philadelphia, PA 19178-7867

Questions? Call your FSTC Administrator at (302) 573-5816

Administrator : Jim Robinson

Unpaid invoices will result in the debiting of accounts. If you wish to pre-pay the fee and avoid the automatic debit, please send a check for the total fee amount along with a copy of this page to the address indicated above. Checks sent to any other address will result in a processing delay and could result in the automatic debit taking place.



David G. Leonard, A.S.A.

533 N. Nova Rd. - Suite 207
Ormond Beach, FL 32174
(386) 206-8932

Invoice

Date	Invoice #
7/11/2018	18-038

Bill To	
City of Port Orange Linda Johnson, Chairman 1000 City Center Circle Port Orange, FL 32129	
Our File Number:	FL-113

Item	Description	Qty	Rate	Amount
Trust Accounti...	Trust Accounting on for Quarter Ended June 30, 2018		2,500.00	2,500.00
State Report	Disclosure Report to the State of Florida - FS 112.664 Filing (Filed 4/25/18)		2,000.00	2,000.00
Refund EE Co...	Refund of Mandatory Employee Contributions - A. Bryson		75.00	75.00
Please make check payable to "David G. Leonard, A.S.A., LLC"			Total	\$4,575.00

SOUTHEASTERN ADVISORY SERVICES, INC.
Registered Investment Advisor



3495 Piedmont Road, NE Bldg 12-202
Atlanta, GA 30305
Phone 404 237 3156

DATE: July 1, 2018
INVOICE # 1802
FOR: 2Q18

Bill To:

Mr. Pete Prior / Ms. Mei Fang
Port Orange General Employees' DB Fund
Benefits USA
3810 Inverrary Blvd, Ste 208
Lauderhill, FL 33319
cc: JRobinson@fs-trust.com

DESCRIPTION	AMOUNT
Performance Measurement and Related Investment Consulting Services Retainer Fee \$19,951 Per Year (19,951 / 4 = \$4,988) Invoice calculations are rounded to the nearest dollar Retainer fee is to increase based on CPI each calendar year, with 1Q invoice sent April of each year	\$4,988
TOTAL	\$4,988

Please send your payment to:

Southeastern Advisory Services, Inc.
3495 Piedmont Road, NE Bldg 12-202
Atlanta, GA 30305

If you have any questions concerning this invoice, contact:
Jeff Swanson, 904 233 7600, jeff@seadvisory.com

Thank you for your business!

Integrity Fixed Income Management, LLC
651 Bryn Mawr Street
Orlando, FL 32804
(407) 481-2403

Invoice

Benefits USA, Inc.
Attn: Mei Fang c/o Port Orange General Employee Pension
3810 Inverrary Blvd., Suite 103
Lauderhill, FL 33319

Invoice # 2277

7/12/2018

**Port Orange General Employee Pension
Statement of Management Fees
For Quarter Ended June 30, 2018**

<u>Date</u>	<u>Portfolio Value</u>	<u>Annual Fee</u>	<u>Quarterly Fee</u>	<u># of Days Prorated</u>	<u>% of Quarter</u>	<u>Prorated Fee</u>
4/12/2018	\$6,105,197	\$15,262.99	\$3,815.75	12	13.2%	503.18
4/16/2018	\$7,113,094	\$17,782.74	\$4,445.68	4	4.4%	195.41
6/30/2018	\$6,991,446	\$17,478.62	\$4,369.65	75	82.4%	3,601.36
				91	100.0%	\$4,299.95

Annual Fee Schedule

0.25% on balance

Quarterly Management Fee Due

\$4,299.95



July 4, 2018

Invoice Number: 18677

MANAGEMENT FEE:

PORT ORANGE EMPLOYEES' RETIREMENT SYSTEM
VALUE

6/30/2018 Portfolio Value:	\$ 6,745,825.10
Exclude Dividend Accrual	- 4,572.58
Billable Value	<u>\$ 6,741,252.52</u>

Quarterly Fee Based On:

\$ 6,741,253 @ 0.50% per annum

\$ 8,426.56

Quarterly Fee:

\$ 8,426.56

For the Period 7/1/2018 through 9/30/2018

Paid by Debit Direct (\$ 0.00)

Please Remit \$ 8,426.56

Wiring Instructions:

First Tennessee Bank

ABA# 084000026

Acct# 31-0251313

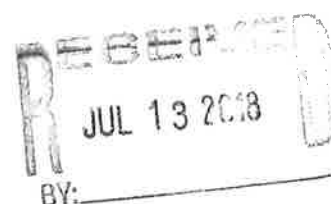
For Credit to: Highland Capital Management, LLC.

Mailing Check:

Highland Capital Management, LLC

6075 Poplar Ave, Suite 703

Memphis, TN 38119



Highland Capital Management, LLC
PORTFOLIO APPRAISAL
PORT ORANGE EMPLOYEES' RETIREMENT SYSTEM VALUE
June 30, 2018

Quantity	Symbol	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Cur. Yield
CASH AND EQUIVALENTS (USD)								
	cash	cash		273,527.37		273,527.37	4.1	0.0
	divacc	Dividend Accrual		4,572.58		4,572.58	0.1	?
				278,099.95		278,099.95	4.1	0.0
COMMON STOCK (USD)								
Energy								
1,126.0000	CVX	CHEVRON CORP	99.35	111,863.39	126.43	142,360.18	2.1	3.5
500.0000	COP	CONOCOPHILLIPS	52.37	26,185.15	69.62	34,810.00	0.5	1.6
2,250.0000	XOM	EXXON MOBIL CORPORATION	85.33	191,983.30	82.73	186,142.50	2.8	4.0
4,250.0000	MRO	MARATHON OIL CORP	31.75	134,952.59	20.86	88,655.00	1.3	1.0
950.0000	MUR	MURPHY OIL CORP	61.32	58,256.37	33.77	32,081.50	0.5	3.0
550.0000	OXY	OCCIDENTAL PETROLEUM CORP	72.83	40,055.67	83.68	46,024.00	0.7	3.7
600.0000	PSX	PHILLIPS 66	75.98	45,587.18	112.31	67,386.00	1.0	2.8
1,550.0000	SLB	SCHLUMBERGER LTD	65.04	100,819.73	67.03	103,896.50	1.5	3.0
600.0000	VLO	VALERO ENERGY CORP	57.41	34,443.30	110.83	66,498.00	1.0	2.9
				744,146.70		767,853.68	11.4	3.1
Materials								
1,500.0000	BMS	BEMIS COMPANY INC	38.27	57,406.44	42.21	63,315.00	0.9	2.9
500.0000	DWDP	DOWDUPONT INC	58.94	29,468.63	65.92	32,960.00	0.5	2.3
3,450.0000	GPK	GRAPHIC PACKAGING HOLDING CO	13.76	47,469.58	14.51	50,059.50	0.7	2.1
950.0000	LYB	LYONDELLBASELL INDUSTRIES NV	90.48	85,951.56	109.85	104,357.50	1.5	3.6
1,150.0000	NUE	NUCOR CORP	67.59	77,731.03	62.50	71,875.00	1.1	2.4
				298,027.25		322,567.00	4.8	2.9
Industrials								
1,200.0000	CSX	CSX CORPORATION	32.53	39,036.04	63.78	76,536.00	1.1	1.4
5,055.0000	GE	GENERAL ELECTRIC COMPANY	29.14	147,325.99	13.61	68,798.55	1.0	3.5
3,850.0000	JBLU	JETBLUE AIRWAYS CORP	17.81	68,569.88	18.98	73,073.00	1.1	0.0
200.0000	LMT	LOCKHEED MARTIN CORPORATION	302.74	60,547.64	295.43	59,086.00	0.9	2.7
500.0000	NSC	NORFOLK SOUTHERN CORP	73.30	36,650.75	150.87	75,435.00	1.1	1.9
950.0000	OSK	OSHKOSH CORPORATION	69.40	65,931.90	70.32	66,804.00	1.0	1.4
350.0000	RTN	RAYTHEON COMPANY	119.85	41,947.24	193.18	67,613.00	1.0	1.8
285.0000	UTX	UNITED TECHNOLOGIES CORP	111.88	31,885.91	125.03	35,633.55	0.5	2.2
				491,895.36		522,979.10	7.8	1.8

Highland Capital Management, LLC
PORTFOLIO APPRAISAL
PORT ORANGE EMPLOYEES' RETIREMENT SYSTEM VALUE
June 30, 2018

Quantity	Symbol	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Cur. Yield
Consumer Discretionary								
2,450.0000	DISCA	DISCOVERY INC	29.31	71,815.92	27.50	67,375.00	1.0	0.0
2,950.0000	F	FORD MOTOR COMPANY	12.48	36,821.17	11.07	32,656.50	0.5	5.4
1,550.0000	GM	GENERAL MOTORS CO	39.74	61,599.04	39.40	61,070.00	0.9	3.9
				170,236.13		161,101.50	2.4	2.6
Consumer Staples								
1,300.0000	CPB	CAMPBELL SOUP COMPANY	50.00	65,004.29	40.54	52,702.00	0.8	3.5
600.0000	INGR	INGREDION INC	79.37	47,619.73	110.70	66,420.00	1.0	2.2
1,550.0000	MDLZ	MONDELEZ INTERNATIONAL INC	43.74	67,795.76	41.00	63,550.00	0.9	2.1
600.0000	PEP	PEPSICO INC	116.68	70,009.74	108.87	65,322.00	1.0	3.4
1,400.0000	PG	PROCTER & GAMBLE COMPANY	83.42	116,788.63	78.06	109,284.00	1.6	3.7
1,500.0000	USFD	US FOODS HOLDING CORP	35.03	52,552.05	37.82	56,730.00	0.8	0.0
				419,770.20		414,008.00	6.1	2.6
Health Care								
1,300.0000	ABT	ABBOTT LABORATORIES	53.02	68,931.20	60.99	79,287.00	1.2	1.8
400.0000	AMGN	AMGEN INC	173.47	69,387.36	184.59	73,836.00	1.1	2.9
300.0000	ANTM	ANTHEM INC	222.41	66,723.51	238.03	71,409.00	1.1	1.3
200.0000	CI	CIGNA CORPORATION	30.14	6,027.18	169.95	33,990.00	0.5	0.9
950.0000	CVS	CVS CORPORATION	74.70	70,966.04	64.35	61,132.50	0.9	3.1
400.0000	HCA	HCA HEALTHCARE INC	85.00	34,001.40	102.60	41,040.00	0.6	1.4
1,050.0000	JNJ	JOHNSON & JOHNSON	105.17	110,426.05	121.34	127,407.00	1.9	3.0
2,250.0000	MRK	MERCK & COMPANY	58.81	132,319.80	60.70	136,575.00	2.0	3.2
1,800.0000	MYL	MYLAN NV	41.61	74,900.16	36.14	65,052.00	1.0	0.0
4,000.0000	PFE	PFIZER INC	31.89	127,574.96	36.28	145,120.00	2.2	3.7
1,650.0000	PINC	PREMIER INC	31.89	52,613.88	36.38	60,027.00	0.9	0.0
300.0000	UNH	UNITEDHEALTH GROUP INC	242.88	72,862.95	245.34	73,602.00	1.1	1.5
				886,734.50		968,477.50	14.4	2.3
Financials								
750.0000	AXP	AMERICAN EXPRESS	94.38	70,786.50	98.00	73,500.00	1.1	1.4
350.0000	AFG	AMERICAN FINANCIAL GROUP INC	47.30	16,555.28	107.33	37,565.50	0.6	1.3
6,126.0000	BAC	BANK OF AMERICA CORPORATION	12.89	78,945.75	28.19	172,691.94	2.6	1.7
1,200.0000	BRK/B	BERKSHIRE HATHAWAY INC-CL B	132.52	159,027.22	186.65	223,980.00	3.3	0.0
150.0000	BLK	BLACKROCK INC	525.36	78,804.18	499.04	74,856.00	1.1	2.3
750.0000	COF	CAPITAL ONE FINANCIAL CORPORATION	86.87	65,149.72	91.90	68,925.00	1.0	1.7

Highland Capital Management, LLC
PORTFOLIO APPRAISAL
PORT ORANGE EMPLOYEES' RETIREMENT SYSTEM VALUE
June 30, 2018

Quantity	Symbol	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Cur. Yield
2,070.0000	C	CITIGROUP INC	43.56	90,161.62	66.92	138,524.40	2.1	1.9
450.0000	GS	GOLDMAN SACHS GROUP	228.04	102,619.53	220.57	99,256.50	1.5	1.5
2,400.0000	JPM	JP MORGAN CHASE & CO	49.93	119,843.69	104.20	250,080.00	3.7	2.1
4,550.0000	KEY	KEYCORP	17.59	80,015.89	19.54	88,907.00	1.3	2.5
700.0000	LNC	LINCOLN NATIONAL CORP	53.51	37,458.26	62.25	43,575.00	0.6	2.1
650.0000	PRU	PRUDENTIAL FINANCIAL INC	106.05	68,930.29	93.51	60,781.50	0.9	3.8
5,200.0000	RF	REGIONS FINANCIAL CORP	14.47	75,257.20	17.78	92,456.00	1.4	2.0
650.0000	STI	SUNTRUST BANKS INC	42.32	27,507.13	66.02	42,913.00	0.6	2.4
1,887.0000	SYF	SYNCHRONY FINANCIAL	29.22	55,135.78	33.38	62,988.06	0.9	1.8
1,900.0000	USB	US BANCORP	43.10	81,893.73	50.02	95,038.00	1.4	2.4
2,950.0000	WFC	WELLS FARGO COMPANY	51.38	151,560.73	55.44	163,548.00	2.4	2.8
				1,359,652.51		1,789,585.90	26.5	1.9
Information Technology								
450.0000	AAPL	APPLE COMPUTER	93.94	42,274.08	185.11	83,299.50	1.2	1.6
3,950.0000	CSCO	CISCO SYSTEMS INC	28.13	111,130.90	43.03	169,968.50	2.5	3.1
2,250.0000	GLW	CORNING INC	25.17	56,624.19	27.51	61,897.50	0.9	2.6
445.0000	DVMT	DELL TECHNOLOGIES INC - CL V	48.00	21,360.00	84.58	37,638.10	0.6	0.0
262.0000	DXC	DXC TECHNOLOGY CO	60.27	15,789.87	80.61	21,119.82	0.3	0.9
1,650.0000	EBAY	EBAY INC	42.77	70,573.97	36.26	59,829.00	0.9	0.0
3,650.0000	HPE	HEWLETT PACKARD ENTERPRISE CO	13.53	49,366.28	14.61	53,326.50	0.8	3.1
3,000.0000	INTC	INTEL CORPORATION	15.51	46,540.92	49.71	149,130.00	2.2	2.4
600.0000	MU	MICRON TECHNOLOGY INC	31.01	18,604.20	52.44	31,464.00	0.5	0.0
950.0000	MSFT	MICROSOFT CORPORATION	47.44	45,068.21	98.61	93,679.50	1.4	1.7
750.0000	ORCL	ORACLE CORPORATION	41.55	31,164.68	44.06	33,045.00	0.5	1.7
131.0000	PRSP	PERSPECTA INC	16.51	2,162.70	20.55	2,692.05	0.0	1.0
				510,660.00		797,089.47	11.8	2.0
Telecommunication Services								
3,450.0000	T	AT&T INC	37.57	129,623.37	32.11	110,779.50	1.6	6.2
2,050.0000	VZ	VERIZON COMMUNICATIONS	51.79	106,176.57	50.31	103,135.50	1.5	4.7
				235,799.94		213,915.00	3.2	5.5
Utilities								
1,900.0000	CMS	CMS ENERGY CORP	27.52	52,289.90	47.28	89,832.00	1.3	3.0
900.0000	DUK	DUKE ENERGY CORPORATION	75.56	67,999.86	79.08	71,172.00	1.1	4.5
2,300.0000	EXC	EXELON CORP	35.00	80,499.25	42.60	97,980.00	1.5	3.2

Highland Capital Management, LLC
PORTFOLIO APPRAISAL
PORT ORANGE EMPLOYEES' RETIREMENT SYSTEM VALUE
June 30, 2018

Quantity	Symbol	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Cur. Yield
400.0000	NEE	NEXTERA ENERGY INC	163.14	65,256.32	167.03	66,812.00	1.0	2.7
				266,045.33		325,796.00	4.8	3.3
Real Estate								
850.0000	IRM	IRON MOUNTAIN INC	39.28	33,391.06	35.01	29,758.50	0.4	6.7
2,550.0000	OHI	OMEGA HEALTHCARE INVESTORS INC	34.58	88,181.75	31.00	79,050.00	1.2	8.5
1,150.0000	PLD	PROLOGIS	53.80	61,867.81	65.69	75,543.50	1.1	2.9
				183,440.62		184,352.00	2.7	5.9
		COMMON STOCK (USD) Total		5,566,408.56		6,467,725.15	95.9	2.5
TOTAL PORTFOLIO				5,844,508.51		6,745,825.10	100.0	2.4

JAMES B. LOPER
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TAMPA, FLORIDA 33618
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Fax: 813-964-8867

City of Port Orange Gen Employees Retirement Plan
1000 City Center Circle
Port Orange FL 32129

ATTN: Pete Prior

Pension

Page: 1
06/01/2018
ACCOUNT NO: 836-000M
STATEMENT NO: 43

			HOURS	
02/08/2018	JBL	Reply to request from external auditors; e-mail re: JBL's retirement and transition.	1.30	
		FOR CURRENT SERVICES RENDERED	1.30	325.00
		TOTAL CURRENT WORK		325.00
		BALANCE DUE		\$325.00

PORT ORANGE GENERAL EMPLOYEES PENSION FUND TRAVEL AND EXPENSE REPORT

Name: (Print): Lynn Hadley Date Begin: 6/24/18
 Meeting Purpose: FPPTA 34th Annual Conference End: 6/27/18
 Meeting Location: Rosen Shingle Creek, 9939 Universal Blvd., Orlando, FL 32819

A) Per Diem, if applicable: From: _____ To: _____ No. Days _____
 \$ _____

B) Daily, if applicable:

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Total
Hotel	167.62	167.62	167.62					502.86
Breakfast								0
Lunch	23.88	9.03						32.91
Dinner								0
Airfare, Taxi, Etc...								0
Parking								0
Tolls								
Misc.								
Total	191.5	176.65	167.62					535.77

C) Mileage- Private Vehicle- Mileage Start 171840 End: 171960
 Miles x's \$.54= \$ _____
 New rates effective January 1, 2016 Miles xs \$.54= \$ \$64.80

TOTAL EXPENSES (A) + (B) + (C)= \$600.57 ✓

I hereby certify or affirm that this travel expense report is true and correct in every material matter; that the expenses were actually incurred by me as necessary expenses; and that I have not hitherto received payment for said expenses.


 TRUSTEE SIGNATURE

6/28/18
 DATE



9939 Universal Blvd
Orlando, FL 32819
Tel: (407) 996-9939
Fax: (407) 996-3150
www.RosenShingleCreek.com



Guest Name: Lynn Hadley

~~146 E. HUGO AVE~~
~~HOUSTON, TX 77020~~

US

Room #: 5715
Folio #: R69867SB116103 - 1
Group #: 39713
Guests: 1
Clerk: SPARK
CL #:

Arrive: 06/24/18 Time: 01:31 PM Depart: 06/27/18 Time: 07:50 AM Status: HIST

Date	Description	Reference	Comment	Charges	Credits
05/16/2018	DEP VISA	05168040	*****1107 08033C		(\$167.62)
06/24/2018	Cat-Tails	7871606		\$23.88	
06/24/2018	ROOM CHARGE	5715		\$149.00	
06/24/2018	ROOM TAX	5715t	ROOM TAX	\$18.62	
06/25/2018	ROOM CHARGE	5715		\$149.00	
06/25/2018	ROOM TAX	5715t	ROOM TAX	\$18.62	
06/26/2018	ROOM CHARGE	5715		\$149.00	
06/26/2018	ROOM TAX	5715t	ROOM TAX	\$18.62	
06/27/2018	PAY AMEX	Ck Out 07:50	*****1007		(\$359.12)

Folio Balance: \$0.00

Come Back Soon! Our repeat guests get 25% off on best available room rate all year round! Call us to book: 866-996-6338 Based on availability.
Blackout dates subject to change. Not applicable to groups or citywide business.

Mention Code: IREPEATCREEK

If I elect to pay by credit card, I understand that acceptance is subject to approval by the issuing organization. Information necessary to charge my credit card account will appear on my itemized hotel folio(s) and be transmitted electronically in lieu of a sales draft; my liability for this bill is not waived and agree that in the event the indicated person, company, or association fails to pay, I will be held responsible.

Beth's
Burger Bar
9938 Universal Blvd., #120
Orlando, FL 32819
(407) 203-8100

LYNN

Tbl: Qk Sl Gsts: 1 Srvr: CASH AM
Date: 06-25-2018 12:47pm 3.0672.00034

1 Single Burger	4.49
All The Way	
Jalapeno	
1 Classic Fries	1.99
1 Fountain Drink	1.99
Grat:	0.00
* Guest # 1 Total:	9.03

Sub-Total:	8.47
Tax:	0.56

Total Due:	9.03
Pymt Visa	9.03

*****8307 ** / ** Auth: 174656

CHECK 34

15%=\$1.27 17.5%=\$1.48 20%=\$1.69
For Your Convenience:

Thank You for
Joining Us !!!

See You Again Soon!!!

Ask About Our MILKSHAKES!!!