



PORT ORANGE CITY COUNCIL WORKSHOP

Council Chambers

Tuesday, February 27, 2018 @ 6:30 PM

WORKSHOP AGENDA

Pursuant to Section 3.06 of the Charter of the City of Port Orange, the Mayor has called a **Workshop** of the City Council to be held for the following purposes:

OPENING

1. Silent Invocation
2. Pledge of Allegiance
3. Roll Call

DISCUSSION ITEMS

4. Monthly Financial Report
5. Parks and Recreation Fee Philosophy
6. City Manager Evaluation

ADJOURNMENT

ANY PERSON WHO DECIDES TO APPEAL ANY DECISION MADE BY THE CITY COUNCIL WILL NEED A RECORD OF THE PROCEEDINGS, AND FOR SUCH PURPOSE HE OR SHE MAY NEED TO ENSURE AT HIS OR HER OWN EXPENSE FOR THE TAKING AND PREPARATION OF A VERBATIM RECORD OF ALL TESTIMONY AND EVIDENCE OF THE PROCEEDINGS UPON WHICH THE APPEAL IS TO BE BASED.

NOTE: IF YOU ARE A PERSON WITH A DISABILITY WHO NEEDS AN ACCOMMODATION IN ORDER TO PARTICIPATE IN THIS PROCEEDING, YOU ARE ENTITLED, AT NO COST TO YOU, TO THE PROVISION OF CERTAIN ASSISTANCE. PLEASE CONTACT THE CITY CLERK FOR THE CITY OF PORT ORANGE, 1000 CITY CENTER CIRCLE, PORT ORANGE, FLORIDA 32129, TELEPHONE NUMBER 386-506-5563, CITYCLERK@PORT-ORANGE.ORG, AS FAR IN ADVANCE AS POSSIBLE, BUT PREFERABLY WITHIN 2 WORKING DAYS OF YOUR RECEIPT OF THIS NOTICE OR 5 DAYS PRIOR TO THE MEETING DATE. IF YOU ARE HEARING OR VOICE IMPAIRED, CONTACT THE RELAY OPERATOR AT 7-1-1 or 1-800-8771.

UPON REQUEST BY A QUALIFIED INDIVIDUAL WITH A DISABILITY, THIS DOCUMENT WILL BE MADE AVAILABLE IN AN ALTERNATE FORMAT. IF YOU NEED TO REQUEST THIS DOCUMENT IN AN ALTERNATE FORMAT, PLEASE CONTACT THE CITY CLERK WHOSE CONTACT INFORMATION IS PROVIDED ABOVE.

ANY INVOCATION THAT IS OFFERED BEFORE THE OFFICIAL START OF THE CITY COUNCIL MEETING SHALL BE THE VOLUNTARY OFFERING OF A PRIVATE PERSON, TO AND FOR THE BENEFIT OF THE CITY COUNCIL. THE VIEWS OR BELIEFS EXPRESSED BY THE INVOCATION SPEAKER HAVE NOT BEEN PREVIOUSLY REVIEWED OR APPROVED BY THE CITY COUNCIL OR THE CITY STAFF, AND THE CITY IS NOT ALLOWED BY LAW TO ENDORSE THE RELIGIOUS BELIEFS OR VIEWS OF THIS, OR ANY OTHER SPEAKER. PERSONS IN ATTENDANCE AT THE CITY COUNCIL MEETING ARE INVITED TO STAND DURING THE OPENING INVOCATION AND PLEDGE OF ALLEGIANCE. HOWEVER, SUCH INVITATION SHALL NOT BE CONSTRUED AS A DEMAND, ORDER, OR ANY OTHER TYPE OF

COMMAND. NO PERSON IN ATTENDANCE AT THE MEETING SHALL BE REQUIRED TO PARTICIPATE IN ANY OPENING INVOCATION THAT IS OFFERED. A PERSON MAY EXIT THE CITY COUNCIL CHAMBERS AND RETURN UPON COMPLETION OF THE OPENING INVOCATION IF A PERSON DOES NOT WISH TO PARTICIPATE IN OR WITNESS THE OPENING INVOCATION.



The City of Port Orange
Finance Department

MEMORANDUM

TO: Michael H. Johansson, City Manager
FROM: Tracey Riehm, Finance Director
DATE: February 19, 2018
SUBJECT: **Highlights of the January 2018 Financial Report**

This financial report is being provided as an overview of the City's financial status including associated highlights for the City's major operating activities through January 31, 2018, representing 33% of the fiscal year. Except as noted throughout this report, revenues and operating expenditures are as expected for the fiscal year. Also attached are the financial reports from Cypress Head Golf Course and the YMCA. Detailed reports for all funds are available on the City's website at: http://www.port-orange.org/finance/?p=budget_and_financial_reports.

GENERAL FUND (Fund 001)

With 33% of the fiscal year complete, the General Fund revenues are 43% of budget and expenditures are 30% of the adjusted budget as summarized below:

2018			
GENERAL FUND	FYTD Actual	Total Current Budget	% of Budget
REVENUE	\$17,280,658	\$39,904,695	43%
EXPENSES	\$12,098,811	\$39,904,695	30%
Change in Fund Balance	\$5,181,847	\$0	

Revenues: Of the total \$17,280,658 in revenues, \$16,728,520 reflect operating revenue and \$552,138 account for contributions from enterprise funds. Ad-valorem taxes are the largest source of general fund revenues and represent roughly 37% of the annual estimated general fund revenue. Ad-valorem taxes on property are collected on an annual basis beginning November 1st for the tax year January through December. As a result, the majority of ad-valorem taxes are collected in the first few months of the fiscal year with 90% collected to date. Ad-valorem taxes account for the majority of the change in revenue when compared with this time last year.

Expenditures: With 33% of the fiscal year behind us, operating expenditures amounted to \$12,098,811 or 30% of the estimated expenditures for the year, with an additional encumbered amount of \$6,988,602. Actual operating expenditures are \$940,359 lower than this time last year, due primarily to expenditures associated with storm events each year and the purchase of land this fiscal year.

Please also see the attached financial statement for additional detail.

BUILDING SPECIAL REVENUE FUND (Fund 109)

With 33% of the fiscal year complete, the Building Special Revenue Fund is reporting total revenues at 34% of budget while expenditures are 23% of the budget as summarized below:

2018			
Building Special Revenue	FYTD Actual	Total Current Budget	% of Budget
REVENUE	\$600,442	\$1,743,368	34%
EXPENSES	\$405,954	\$1,743,368	23%
Change in Fund Balance	\$194,488	\$0	

Revenues: Of the total \$600,442 in revenues, the Building Special Revenue Fund received \$591,668 in operating revenues related to permits, fees, and miscellaneous items with the remainder, \$8,774, representing interest income. Operating revenues are at 48% of the estimated budget, and is \$78,798 lower than this time last year. Revenues in this fund are typically received in a sporadic nature.

Expenditures: Year-to-date expenditures in the Building Special Revenue fund are \$405,954 or approximately 23% of estimated expenditure for the year. On a percent of budget basis, year-to-date expenditures are 4% lower than this time last year; with actual expenditures \$66,474 higher than this time last year.

Year to date, the Building Special Revenue Fund is reporting an increase in net position of \$194,488.

Please also see the attached financial statement for additional detail.

WATER & SEWER FUND (Fund 401)

With 33% of the fiscal year complete, the Water and Sewer Fund is reporting total revenues at 23% of budget while expenditures are 26% of the budget as summarized below:

2018			
Utilities Operating Fund	FYTD Actual	Total Current Budget	% of Budget
REVENUE	\$7,168,890	\$30,649,211	23%
EXPENSES	\$7,882,502	\$30,649,211	26%
Change in Fund Balance	-\$713,612	\$0	

Revenues: Generally, revenues in this fund are based on charges for services that are billed after services are rendered and are recorded when billed. Charges for services, which account for \$7,100,405 of the revenue source in the Water and Sewer Fund, reported

an overall increase of \$324,935 over the prior fiscal year. Factors influencing the revenue behavior in this fund are primarily related to changes in growth, consumption patterns, and timing of cycle billings during the reporting period.

Expenses: The first four months operating expenses excluding depreciation amounted to \$4,156,083 or 27% of estimated expenses for the year, with an additional \$1,937,624 encumbered. Non-operating activity reports a net decrease of \$144,188, compared to a net gain of \$4,958 reported at the same time last year.

Currently, the water and sewer fund is reporting an income of \$2,800,134, and after transfers the fund is posting a decrease in net position of \$713,612, compared to a decrease in net position of \$679,976 from this time last year.

The attached financial statement provides additional detail.

SOLID WASTE FUND (Fund 410)

With 33% of the fiscal year complete, the Solid Waste Fund is reporting total revenues at 28% of budget while expenditures are 26% of the budget as summarized below:

2018			
Solid Waste Fund	FYTD Actual	Total Current Budget	% of Budget
REVENUE	\$2,012,321	\$7,249,324	28%
EXPENSES	\$1,856,417	\$7,249,324	26%
Change in Fund Balance	\$155,904	\$0	

Revenues: Charges for services, which account for \$2,001,244 of the revenue source in the Solid Waste Fund, reported an overall increase of \$121,497 over the prior fiscal year. Factors influencing the revenue behavior in this fund are primarily related to changes in growth, seasonal service patterns, and timing of cycle billings during the reporting period.

Expenses: The Solid Waste Fund's first four months operating expenses excluding depreciation total \$1,788,931 or 25% of estimated expenses for the year, with an additional encumbered amount of \$4,576,070. The majority of expenditures in this fund are for contractual services relating to garbage collection and recycling.

The Solid Waste Fund currently is reporting an income before transfers of \$223,390 and a change in net position of \$155,904 after allowing for transfers. The change in net position is \$122,599 more than this time last year.

The attached financial statement provides additional detail.

STORMWATER UTILITY FUND (Fund 412)

With 33% of the fiscal year complete, the Stormwater Utility Fund is reporting total revenues at 58% of budget while expenditures are 18% of the budget as summarized below:

2018			
Stormwater Operating Fund	FYTD Actual	Total Current Budget	% of Budget
REVENUE	\$3,871,665	\$6,724,107	58%
EXPENSES	\$1,204,276	\$6,724,107	18%
Change in Fund Balance	\$2,667,389	\$0	

Revenues: Drainage fees, which account for \$3,856,171 of the revenue source in the Stormwater Utility Fund, reported an overall increase of \$505,349 over the prior fiscal year and \$586,886 than in 2016. Revenues in this fund primarily rely on the collection of drainage fees by the non-advalorem method, which are collected beginning in November for the tax year January through December. As a result, the majority of non-advalorem taxes are collected in the first few months of the fiscal year with 85% collected to date. An increase in the drainage fees and timing of the receipts collected by the County on the annual tax bill account for the majority of the change in revenue when compared with this time last year.

Expenses: For the first four months, operating expenses excluding depreciation total \$493,509 which is 22% of the annual budget and \$20,637 less than last year. An additional \$1,000,437 is encumbered.

After allowing for non-operating expenses and transfers, the Drainage Fund is reporting an increase in net position for the first four months of \$2,667,389 which is \$571,705 more than this time last year.

The attached financial statement provides additional detail.

GOLF COURSE REPORT

The consolidated financial reports for the period ending January 31, 2018 for the Cypress Head Golf Course are attached. Detailed statements are available in the Finance Department.

YMCA REPORT

The financial report for the period ending January 31, 2018 for the YMCA is attached.

IN SUMMARY:

As appropriations lapse at the end of each year, City Council re-appropriates funding for open purchase orders and existing funded projects. Total budget projections as they are presented in the attached reports incorporate current year appropriations plus prior year carryover pertaining to open and in process projects. Available liquid equity has been evaluated and is adequate to meet or exceed revenue policies as established by City Council.

Should you have any questions as they relate to this report or its attachments, please feel free to contact me.

Thank you,

Tracey Riehm
Finance Director

TR/lb

City of Port Orange Revenue Comparison - General Fund (001) Period Ending: January 31 (33% of the Fiscal Year) 2018/P04									
Sub Activity	2016		% of Total	2017		% of Total	2018		% of Budget
	FYTD Actual	Audited Annual Receipts		FYTD Actual	Unaudited Annual Receipts		FYTD Actual	Total Current Budget	
ADVALOREM TAXES	9,769,298	10,979,872	89%	10,641,840	11,919,198	89%	11,532,478	12,816,660	90%
SALES & USE TAXES	-	741,261	0%	-	-	0%	-	-	0%
UTILITY SERVICE TAXES	1,316,086	5,270,749	25%	1,333,377	5,332,884	25%	1,489,118	5,374,218	28%
COMMUNICATIONS SERVICE TX	315,646	1,784,375	18%	278,980	1,656,402	17%	295,384	1,618,112	18%
LOCAL BUSINESS TAX	38,943	148,250	26%	28,294	120,151	24%	32,736	150,000	22%
FEES & PERMITS	555,457	3,243,221	17%	517,822	3,264,494	16%	594,174	3,179,934	19%
INTER GOVT	1,198,257	5,379,844	22%	1,243,818	12,208,897	10%	1,351,693	6,051,226	22%
CHARGES FOR SERVICE	757,068	2,696,483	28%	824,589	2,958,720	28%	996,961	2,925,238	34%
FINES & FORFEITS	138,140	230,003	60%	25,627	33,529	76%	31,765	145,000	22%
MISC REVENUE	569,670	2,529,347	23%	566,551	2,509,962	23%	404,211	962,496	42%
INTERFUND TRANSFER	-	259,193.47	0%	-	24,225	0%	-	-	0%
CONTRB FROM ENTERPRISE FD	538,134	1,614,401	33%	537,219	1,611,658	33%	552,138	1,656,413	33%
APPROPRIATED EQUITY	-	-	0%	-	-	0%	-	5,025,398	0%
GENERAL FUND REVENUE:	\$15,196,699	\$34,877,001	44%	\$15,998,115	\$41,640,120	38%	\$17,280,658	\$39,904,695	43%

City of Port Orange Expense Comparison - General Fund (001) Period Ending: January 31 (33% of the Fiscal Year)									
Department Description	2016		% of Total	2017		% of Total	2018		% of Budget
	FYTD Actual	Audited Annual Expenditures		FYTD Actual	Unaudited Annual Expenditures		FYTD Actual	Total Current Budget	
NON DEPARTMENTAL	633,144	4,386,966	14%	3,833,953	12,925,150	30%	2,006,791	5,960,249	34%
MAYOR & COUNCIL	67,592	212,693	32%	70,916	189,550	37%	61,264	186,135	33%
CITY MANAGER	182,594	588,524	31%	149,336	556,130	27%	172,607	665,420	26%
LEGAL SERVICES	162,088	563,991	29%	161,517	622,236	26%	183,348	666,151	28%
CITY CLERK	97,188	327,846	30%	109,564	331,773	33%	104,669	341,110	31%
FINANCE	308,391	968,625	32%	310,418	1,116,527	28%	358,541	1,217,609	29%
PERSONNEL	110,927	338,284	33%	98,954	354,651	28%	141,450	433,893	33%
COMMUNITY DEVELOPMENT	432,710	1,388,546	31%	453,343	1,477,367	31%	434,732	1,668,025	26%
FIRE SERVICES	2,707,906	8,267,873	33%	2,529,237	8,024,303	32%	2,769,964	8,746,245	32%
POLICE	3,600,903	11,668,827	31%	3,684,912	11,679,527	32%	4,090,161	13,115,944	31%
PUBLIC WORKS	526,609	2,252,723	23%	732,540	2,487,416	29%	610,932	2,687,682	23%
PARKS MAINTENANCE	523,306	2,031,817	26%	579,383	2,106,024	28%	775,028	2,664,836	29%
RECREATION	190,705	830,040	23%	196,735	844,345	23%	241,015	972,909	25%
ATHLETICS	140,747	441,446	32%	127,520	446,549	29%	148,309	578,487	26%
POGTV	938	3,462	27%	842	-	0%	-	-	-
GENERAL FUND EXPENSES:	\$9,685,747	\$34,271,663	28%	\$13,039,170	\$43,161,548	30%	\$12,098,811	\$39,904,695	30%
Excess of Revenue over(under) Expenditures	\$5,510,952	\$605,338		\$2,958,945	-\$1,521,428		\$5,181,847	\$ -	

Note: minor variances in totals may exist due to rounding

CITY OF PORT ORANGE

STATEMENT OF REVENUE, EXPENDITURES AND CHANGES IN FUND BALANCE
BUDGET AND ACTUAL - BUILDING SPECIAL REVENUE FUND (109)
Period Ending: January 31 (33% of the Fiscal Year)

	FY2016			FY2017			FY2018		
	FYTD Actual	Audited Annual	%	FYTD Actual	Unaudited Annual	%	FYTD Actual	Budgeted Annual	%
Revenues									
Permits and fees	382,080	961,415	40%	670,325	1,873,911	36%	591,402	1,241,500	48%
Miscellaneous	-	126	0%	141	271	52%	266	-	0%
Total operating revenues	382,080	961,541	40%	670,466	1,874,182	36%	591,668	1,241,500	48%
Expenditures									
General government:									
Planning and community development	315,732	1,094,899	29%	339,480	1,251,756	27%	405,954	1,743,368	23%
Total operating expenses - w/o depreciation	315,732	1,094,899	29%	339,480	1,251,756	27%	405,954	1,743,368	23%
Operating income (loss)	66,348	(133,358)	-50%	330,986	622,426	53%	185,714	(501,868)	-37%
Non-operating revenues (expenses)									
Interest earnings	2,901	14,363		3,372	9,969		8,774	9,000	
Other income (expense)									
Interest and amortization expense									
Total nonoperating revenue (expenses)	2,901	14,363	20%	3,372	9,969	34%	8,774	9,000	97%
Income (loss) before contributions and transfers	69,249	(118,995)	-58%	334,358	632,395	53%	194,488	(492,868)	-39%
Appropriated Fund Balance								492,868	
Transfers									
Transfers in		-			-				
Transfers (out) - In Lieu of Tax									
Transfers (out) - Debt Service									
Change in net position	69,249	(118,995)		334,358	632,395		194,488	-	

Note: minor variances in totals may exist due to rounding

CITY OF PORT ORANGE									
STATEMENT OF REVENUE, EXPENDITURES AND CHANGES IN FUND BALANCE									
BUDGET AND ACTUAL - UTILITIES OPERATING FUND (401 - ONLY)									
Period Ending: January 31 (33% of the Fiscal Year)									
	FY2016			FY2017			FY2018		
	FYTD Actual	Audited Annual	%	FYTD Actual	Unaudited Annual	%	FYTD Actual	Budgeted Annual	%
Operating revenues									
Charges for services:									
Water sales	2,927,794	11,600,185	25%	2,891,535	11,523,919	25%	2,983,187	10,600,000	28%
Hydrant rentals	36,865	46,423	79%	36,584	45,885	80%	37,116	46,010	81%
Sewer charges	3,695,609	14,346,973	26%	3,645,362	14,319,633	25%	3,836,002	13,635,114	28%
Connections service, and cut-off charges	225,572	736,621	31%	190,120	941,828	20%	236,554	576,000	41%
Other revenues ²	7,268	104,876	7%	11,869	112,985	11%	7,546	36,253	21%
Total operating revenues	6,893,108	26,835,078	26%	6,775,470	26,944,250	25%	7,100,405	24,893,377	29%
Operating expenses²									
Personal services (plus travel per diem)	1,797,161	5,994,691	30%	1,896,315	6,000,736	32%	1,987,193	6,664,444	30%
Contractual services (Professional & Other)	802,509	2,622,163	31%	744,714	2,446,828	30%	759,080	3,008,890	25%
Utilities	303,952	1,183,948	26%	389,768	1,240,643	31%	444,332	1,366,200	33%
Maintenance and repairs	589,801	1,389,132	42%	457,038	1,343,619	34%	416,470	1,579,212	26%
Other supplies and expenses	529,716	2,118,171	25%	600,468	2,095,254	29%	549,008	2,574,316	21%
Total operating expenses - w/o depreciation	4,023,139	13,308,105	30%	4,088,303	13,127,080	31%	4,156,083	15,193,062	27%
Operating income (loss)	2,869,969	13,526,973	21%	2,687,167	13,817,170	19%	2,944,322	9,700,315	30%
Non-operating revenues (expenses)									
Interest earnings ²	38,253	105,720		24,676	69,133		68,485	74,448	
Other income (expense)	(126,101)			(19,718)	63,421		(212,673)	(4,914,912)	
Interest and amortization expense ²	(1,267)	(141,187)		-	(294,173)		-	-	
Total nonoperating revenue (expenses)	(89,115)	(35,467)	251%	4,958	(161,619)	-3%	(144,188)	(4,840,464)	3%
Income (loss) before contributions and transfers	2,780,854	13,491,506	21%	2,692,125	13,655,551	20%	2,800,134	4,859,851	58%
Appropriated Fund Balance				-			-	5,681,386	
Transfers									
Transfers in	0	-		-	542,609		-	-	
Transfers (out) - In lieu of tax	(408,468)	(1,225,404)	33%	(406,356)	(1,219,069)	33%	(419,620)	(1,258,858)	33%
Transfers (out) - debt service ^{1,2}	(2,886,454)	(8,659,363)	33%	(2,965,745)	(8,897,235)	33%	(3,094,126)	(9,282,379)	33%
Change in net position	(514,068)	3,606,739		(679,976)	4,081,856		(713,612)	-	

¹ Proprietary Debt Service transfers zero out as part of the year-end funds consolidation process. Included here for historical comparison.

² Some classifications are restated for use as a management tool to 1) remove "roll-up" of funds and 2) provide consistency in classifications for comparison purposes

Note: minor variances in totals may exist due to rounding

CITY OF PORT ORANGE

STATEMENT OF REVENUE, EXPENDITURES AND CHANGES IN FUND BALANCE

BUDGET AND ACTUAL - SOLID WASTE OPERATING FUND (410 - **ONLY)**

Period Ending: January 31 (33% of the Fiscal Year)

	FY2016			FY2017			FY2018		
	FYTD Actual	Audited Annual	%	FYTD Actual	Unaudited Annual	%	FYTD Actual	Budgeted Annual	%
Operating revenues¹									
Charges for services:									
Waste disposal fees	1,899,170	7,169,080	26%	1,879,742	7,128,674	26%	2,001,237	7,090,017	28%
Other revenues	-	809	0%	5	5	100%	7	-	
Total operating revenues	1,899,170	7,169,889	26%	1,879,747	7,128,679	26%	2,001,244	7,090,017	28%
Operating expenses									
Personal services	73,063	254,305	29%	85,285	193,117	44%	50,106	230,165	22%
Contractual services (Professional & Other)	1,595,570	6,441,284	25%	1,694,863	6,748,349	25%	1,733,282	6,793,265	26%
Utilities	206	741	28%	397	1,980	20%	809	2,904	28%
Maintenance and repairs	997	4,608	22%	2,209	8,167	27%	3,802	13,890	27%
Other supplies and expenses	8,067	9,435	86%	292	2,153	14%	932	5,543	17%
Total operating expenses (w/o depreciation)	1,677,903	6,710,373	25%	1,783,046	6,953,766	26%	1,788,931	7,045,767	25%
Operating income (loss)	221,267	459,516	48%	96,701	174,913	55%	212,313	44,250	480%
Non-operating revenues (expenses)									
Interest earnings	7,110	24,128		4,881	14,055		11,077	20,000	
Other income (expense)					5,443			(1,100)	
Interest and amortization expense		-			-				
Total nonoperating revenue (expenses)	7,110	24,128	29%	4,881	19,498	25%	11,077	18,900	59%
Income (loss) before contributions and transfers	228,377	483,645	47%	101,582	194,411	52%	223,390	63,150	354%
Appropriated fund balance								139,307	
Transfers									
Transfers in	-	-		-	-		-	-	
Transfers (out) - In lieu of taxes	(68,142)	(204,425)		(68,277)	(204,831)		(67,486)	(202,457)	
Transfers (out) - debt service									
Change in net position	160,235	279,219		33,305	(10,419)		155,904	-	

¹ For comparison purposes FY16 operating revenue classifications adjusted to FY15 audit classifications

² Some classifications are restated for use as a management tool to 1) remove "roll-up" of funds and 2) provide consistency in classifications for comparison purposes

Note: minor variances in totals may exist due to rounding

CITY OF PORT ORANGE

STATEMENT OF REVENUE, EXPENDITURES AND CHANGES IN FUND BALANCE
BUDGET AND ACTUAL - STORMWATER OPERATING FUND (412 - ONLY)
 Period Ending: January 31 (33% of the Fiscal Year)

	FY2016			FY2017			FY2018		
	FYTD Actual	Audited Annual	%	FYTD Actual	Unaudited Annual	%	FYTD Actual	Budgeted Annual	%
Operating revenues									
Charges for services:									
Drainage fees	3,269,285	3,846,382	85%	3,350,562	3,923,603	85%	3,855,789	4,514,348	85%
Other revenues ²	-	37,795	0%	260	260	100%	382	-	0%
Total operating revenues	3,269,285	3,884,177	84%	3,350,822	3,923,863	85%	3,856,171	4,514,348	85%
Operating expenses²									
Personal services	219,831	735,974	30%	234,516	737,109	32%	184,332	905,364	20%
Contractual services (Professional & Other)	187,085	605,906	31%	235,349	718,451	33%	239,677	1,011,829	24%
Utilities	361	2,516	14%	708	2,063	34%	838	3,245	26%
Maintenance and repairs	23,058	89,546	26%	25,830	136,204	19%	49,225	159,478	31%
Other supplies and expenses	10,595	55,150	19%	17,743	86,032	21%	19,437	126,510	15%
Total operating expenses (w/o depreciation)	440,930	1,489,092	30%	514,146	1,679,859	31%	493,509	2,206,426	22%
Operating income (loss)	2,828,355	2,395,085	118%	2,836,676	2,244,004	126%	3,362,662	2,307,922	146%
Non-operating revenues (expenses)									
Interest earnings ²	36,144	20,992	172%	3,921	15,623	25%	15,494	26,700	58%
Other income (expense)	(616,418)	-		(166,182)	87,114		(125,872)	(2,762,997)	
Interest and amortization expense	-	(11,515)		-	(7,548)		-	-	
Total nonoperating revenue (expenses)	(580,274)	9,477		(162,261)	95,189		(110,378)	(2,736,297)	4%
Income (loss) before contributions and transfers	2,248,081	2,404,562	93%	2,674,415	2,339,193	114%	3,252,284	(428,375)	-759%
Appropriated fund balance								1,704,542	
Capital Grants ³		700,858		-	467,559		-	478,517	
Transfers									
Transfers in	-	677,000		-	476,560		-	-	
Transfers (out) - General Fund	-	-		-	-		-	-	
Transfers (out) - In Lieu of Tax	(61,524)	(184,572)	33%	(62,586)	(187,758)	33%	(65,033)	(195,098)	33%
Transfers (out) - debt service ^{1,2}	(512,332)	(1,536,997)	33%	(516,145)	(1,548,434)	33%	(519,862)	(1,559,586)	33%
Change in net position	1,674,225	2,060,851		2,095,684	1,547,120		2,667,389	-	

¹ Proprietary Debt Service transfers zero out as part of the year-end funds consolidation process. The remaining balance of Transfer (Out) - Debt Service represents governmental debt.

² Some classifications are restated for use as a management tool to 1) remove "roll-up" of funds and 2) provide consistency in classifications for comparison purposes

³ Added for FY2016

Note: minor variances in totals may exist due to rounding

Financial Reports
for period ending
January 2018

Golf Course

City of Port Orange, Florida

Statement of Net Position

January 31, 2018

Consolidated Golf Course**ASSETS**

Cash	\$	264,962.66
Accounts Receivable	\$	3,938.52
Inventory	\$	17,918.49
Inventory - Restaurant	\$	9,660.25
Prepaid Items	\$	13,869.51
Other Assets - Deposits	\$	3,000.00
Total Current Assets	\$	313,349.43
Land	\$	979,806.54
Buildings & Improvements	\$	5,273,164.11
Equipment	\$	92,796.79
Accum Depr	\$	(2,713,903.81)
Total Non-Current Assets	\$	3,631,863.63
TOTAL ASSETS	\$	3,945,213.06

LIABILITIES

Accounts Payable	\$	49,961.39
Unearned Revenue	\$	186,046.37
Total Current Liabilities	\$	236,007.76
Advances from Other Funds	\$	3,288,551.86
Total Non-current Liabilities	\$	3,288,551.86

TOTAL LIABILITIES **\$ 3,524,559.62****NET POSITION**

Net Investment In Capital Assets	\$	419,845.41
Income (Loss)	\$	808.03
TOTAL NET POSITION	\$	420,653.44

City of Port Orange, Florida**Statement of Revenue, Expenses and Changes in Net Position**

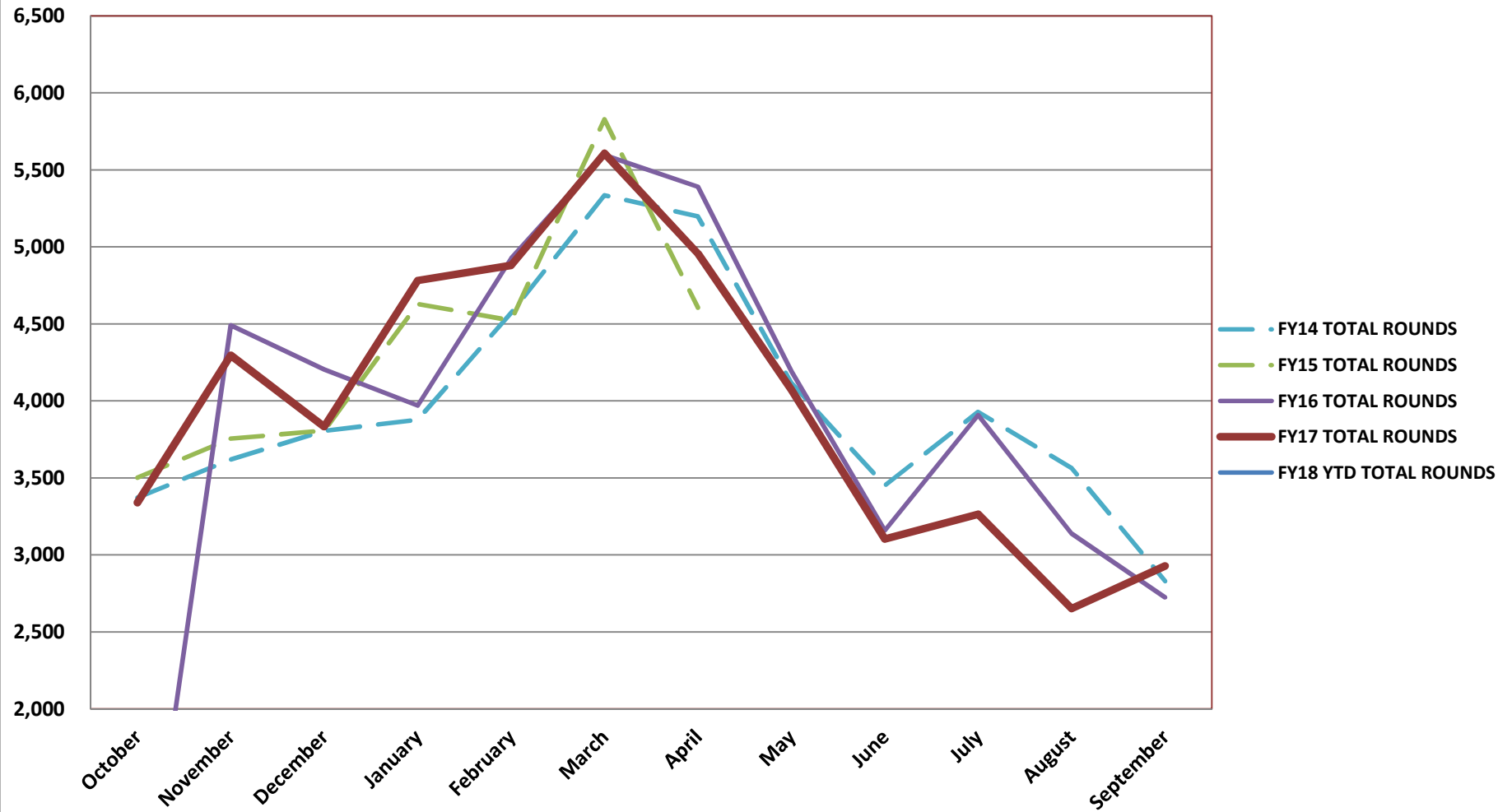
Fiscal YTD as of January 31

Consolidated Golf Course

<u>Operating Revenues</u>	<u>Current Year</u>	<u>Prior Year</u>
Golf Course	\$ 395,901.40	\$ 425,108.00
Golf Course Surcharge	12,066.78	13,408.74
Restaurant-Rent	\$ -	\$ 9,063.17
Restaurant Operations	79,550.51	
Total Operating Revenues	\$ 487,518.69	\$ 447,579.91
<u>Operating Expenses</u>		
Golf Course	\$ 394,417.10	\$ 446,780.59
Golf Course Repair & Replacement	\$ -	
Restaurant Operations	102,573.96	
Total Operating Expenses	\$ 496,991.06	\$ 446,780.59
Operating Income (Loss)	\$ (9,472.37)	\$ 799.32
<u>Nonoperating revenues (expenses)</u>		
Interest & Misc.	\$ 280.40	\$ 388.71
Capital	\$ -	
Transfers in (out)	\$ 10,000.00	
Change in Net Position	\$ 808.03	\$ 1,188.03
		\$ -

*Note: Capital Assets have not been reclassified &
Depreciation expense is not yet recorded*

Golf Course Rounds by Month FY14-FY18 Year to Date



The Golf Club at Cypress Head
Comparative Income Statement
For the Four Months Ending January 31, 2018

	MTD	YTD	Audited	Percent	MTD	YTD	Annual	Percent
	Prior Year	Prior Year	Prior Year	of Total	Actual	Actual	Budget	of Total
REVENUES								
Green Fees & Cart Fees	119,071	389,335	1,146,664	34%	95,010	361,724	1,180,861	31%
Merchandise	4,935	20,568	63,915	32%	3,383	20,333	59,537	34%
Other Pro Shop	1,480	3,234	13,751	24%	967	2,082	11,927	17%
Range	3,619	11,971	35,853	33%	2,917	11,762	36,706	32%
Food and Beverage	0	0	15,788		14,764	79,551	146,600	54%
Other Operating Revenues	3,968	13,409	39,356	34%	2,897	12,067	39,944	30%
TOTAL REVENUE	133,073	438,517	1,315,327	33%	119,938	487,519	1,475,576	33%
COST OF SALES								
Merchandise	2,894	11,988	37,436	32%	1,887	12,301	38,699	32%
Food & Beverage	0	0	6,042		5,918	30,285	53,858	56%
TOTAL COGS	2,894	11,988	43,478	28%	7,805	42,586	92,557	46%
COGS - Merchandise %	58.6%	58.3%	58.6%	99.5%	55.8%	60.5%	65.0%	93.1%
COGS - Food %			38.3%		40.1%	38.2%	36.7%	103.9%
PAYROLL								
Course and Grounds	31,258	122,676	341,675	36%	20,948	95,342	375,767	25%
Carts, Range, Starters, Etc.	8,001	28,221	86,435	33%	7,113	30,589	99,348	31%
Pro Shop	3,982	15,069	42,904	35%	3,889	13,418	52,439	26%
Food and Beverage	0	0	9,850		11,153	55,038	74,205	74%
General and Administrative	11,184	43,329	133,923	32%	13,185	46,987	152,526	31%
Marketing	3,870	16,334	49,654	33%	4,051	17,037	49,611	34%
TOTAL PAYROLL	58,294	225,629	664,441	34%	60,339	258,412	803,897	32%
OPERATING EXPENSES								
Course and Grounds	16,748	73,852	252,335	29%	12,965	56,264	280,678	20%
Carts, Range, Starters, Etc.	6,625	27,326	80,327	34%	6,391	28,033	83,934	33%
Pro Shop	150	1,213	6,324	19%	249	59	7,954	1%
Food and Beverage	0	0	1,413		4,754	13,824	18,372	75%
General and Administrative	18,189	84,370	210,751	40%	14,837	75,328	209,750	36%
Marketing	2,000	6,820	22,941	30%	1,569	6,478	30,260	21%
TOTAL OPERATING EXPENSES	43,711	193,581	574,091	34%	40,764	179,986	630,948	29%
TOTAL EXPENSES	104,898	431,199	1,282,010	34%	108,908	480,984	1,527,402	31%
OTHER INCOME (EXPENSE)								
MANAGEMENT FEES	(5,713)	(22,851)	(69,411)	33%	(6,684)	(26,736)	(73,696)	36%
Depreciation & Amortization	(154)	(612)	(1,146)	53%	79	(382)	(4,572)	8%
TOTAL OTHER INCOME (EXPENSE)	(5,866)	(23,464)	(70,557)	33%	(6,605)	(27,118)	(78,268)	35%
NET INCOME	22,308	(16,145)	(37,241)	43%	4,425	(20,583)	(130,094)	16%
Paid Rounds	3,645	12,223	36,904	7%	2,704	11,392	37,150	31%
Annual Pass Rounds	904	3,109	8,095	8%	556	2,283	8,542	27%
Other Rounds	233	918	2,719	7%	202	889	2,924	30%
Total Rounds	4,782	16,250	47,718	7%	3,462	14,564	48,615	30%
Revenue/Paid Rounds	37	36	35.64	94%	44	43	40	108%
Revenue/Total Rounds	28	27	27.56	91%	35	33	30	110%

Financial Report
for period ending
January 2018
Provided by
YMCA

Statement Of Activities Report
Volusia Flagler Family YMCA
Period 1 January 2018
Branch Port Orange 07

Account Group	Account Group Name	Period 1 January 2018					Year to Date 2018				
		Actual	Budget	\$ Variance	Last Year	\$ Variance	Actual	Budget	\$ Variance	Last Year	\$ Variance
Revenue											
01	Contributions	22,507.31	14,080.00	8,427.31	12,097.37	10,409.94	22,507.31	14,080.00	8,427.31	12,097.37	10,409.94
03	Special Events	14,732.75	18,800.00	-4,067.25	17,047.83	-2,315.08	14,732.75	18,800.00	-4,067.25	17,047.83	-2,315.08
08	United Way	414.98	414.98	0.00	3,466.10	-3,051.12	414.98	414.98	0.00	3,466.10	-3,051.12
10	Grants	2,215.62	2,065.00	150.62	1,106.68	1,108.94	2,215.62	2,065.00	150.62	1,106.68	1,108.94
11	Membership	110,507.90	111,400.00	-892.10	107,273.03	3,234.87	110,507.90	111,400.00	-892.10	107,273.03	3,234.87
13	Program Fees	43,835.81	59,361.43	-15,525.62	52,063.46	-8,227.65	43,835.81	59,361.43	-15,525.62	52,063.46	-8,227.65
14	Other - Merchandise/Vending	5,025.57	1,600.00	3,425.57	3,858.65	1,166.92	5,025.57	1,600.00	3,425.57	3,858.65	1,166.92
16	Late Fees/Misc Income	200.00	100.00	100.00	100.00	100.00	200.00	100.00	100.00	100.00	100.00
19	Release from Restriction	-1,011.61	-383.58	-628.03	-730.00	-281.61	-1,011.61	-383.58	-628.03	-730.00	-281.61
Total Unrestricted Revenue		198,428.33	207,437.83	-9,009.50	196,283.12	2,145.21	198,428.33	207,437.83	-9,009.50	196,283.12	2,145.21
Total Revenue		198,428.33	207,437.83	-9,009.50	196,283.12	2,145.21	198,428.33	207,437.83	-9,009.50	196,283.12	2,145.21
Expenses											
21	Salaries & Wages	61,389.36	65,417.63	4,028.27	58,168.80	-3,220.56	61,389.36	65,417.63	4,028.27	58,168.80	-3,220.56
22	Employee Benefits	3,376.37	3,959.85	583.48	2,895.36	-481.01	3,376.37	3,959.85	583.48	2,895.36	-481.01
23	Payroll, Taxes & W/C	5,598.65	6,127.44	528.79	5,492.08	-106.57	5,598.65	6,127.44	528.79	5,492.08	-106.57
24	Contract Services	5,092.32	6,005.01	912.69	4,017.37	-1,074.95	5,092.32	6,005.01	912.69	4,017.37	-1,074.95
25	Supplies	2,469.07	2,642.15	173.08	237.44	-2,231.63	2,469.07	2,642.15	173.08	237.44	-2,231.63
26	Telephone	675.39	720.00	44.61	908.84	233.45	675.39	720.00	44.61	908.84	233.45
27	Postage & Shipping	0.00	30.00	30.00	0.00	0.00	0.00	30.00	30.00	0.00	0.00
28	Facility Costs	47,755.94	36,516.40	-11,239.54	36,452.17	-11,303.77	47,755.94	36,516.40	-11,239.54	36,452.17	-11,303.77
29	Equipment Costs	2,239.11	6,496.62	4,257.51	5,762.71	3,523.60	2,239.11	6,496.62	4,257.51	5,762.71	3,523.60
30	Program Expenses	5,557.43	10,800.81	5,243.38	12,287.81	6,730.38	5,557.43	10,800.81	5,243.38	12,287.81	6,730.38
31	Marketing & Promotion	533.73	0.00	-533.73	0.00	-533.73	533.73	0.00	-533.73	0.00	-533.73
32	Travel & Mileage	0.00	58.25	58.25	86.94	86.94	0.00	58.25	58.25	86.94	86.94
33	Conference & Training	61.91	10.00	-51.91	60.00	-1.91	61.91	10.00	-51.91	60.00	-1.91
35	National & Other Dues	2,285.00	2,100.00	-185.00	2,176.09	-108.91	2,285.00	2,100.00	-185.00	2,176.09	-108.91
38	Insurance	2,248.21	2,340.00	91.79	2,254.72	6.51	2,248.21	2,340.00	91.79	2,254.72	6.51
39	Miscellaneous Expense	186.14	550.00	363.86	934.16	748.02	186.14	550.00	363.86	934.16	748.02
40	Depreciation & Amortization	1,749.36	1,752.20	2.84	2,231.36	482.00	1,749.36	1,752.20	2.84	2,231.36	482.00
48	Metro Services	27,479.00	27,479.00	0.00	27,479.00	0.00	27,479.00	27,479.00	0.00	27,479.00	0.00
Total Unrestricted Expenses		168,696.99	173,005.36	4,308.37	161,444.85	-7,252.14	168,696.99	173,005.36	4,308.37	161,444.85	-7,252.14
Total Expenses		168,696.99	173,005.36	4,308.37	161,444.85	-7,252.14	168,696.99	173,005.36	4,308.37	161,444.85	-7,252.14
Change in Net Assets		29,731.34	34,432.47	-4,701.13	34,838.27	-5,106.93	29,731.34	34,432.47	-4,701.13	34,838.27	-5,106.93



CITY COUNCIL AGENDA ITEM

REQUESTED COUNCIL MEETING DATE 02/27/2018

Consent item: No

SUBJECT: (5) Parks and Recreation Fee Philosophy

DEPARTMENT: Parks & Recreation

GOAL: 5 - Fiscal Sustainability

RECOMMENDED MOTION:

SUMMARY:

Cities across the country apply user charges to many parks, recreation and special event activities mainly to put more of the cost burden on those using the amenities instead of charging all residents and businesses for the cost of operations in which they do not participate. The City of Port Orange is no exception.

On average, over the last 4 years, Parks and Recreation has recouped about 28% of their expenditures through user charges. These include summer recreation, athletics, lakeside center rentals and special events, among others.

If these types of activities are not subsidized by user charges, the rest of the expenditures are paid for by property taxes and other general fund revenue.

The attached PowerPoint presentation will provide more information on the basics of user charges and fee waivers. We will recommend a target for the percentage of costs recouped and we will also introduce a tool staff can use to provide recommendations on fee waivers to Council based on past practice.

Project No.: Funding Account No.:

ATTACHMENTS:

1.	Fee Philosophy	Fee Philosophy.pdf
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Robin Fenwick
Susan Lovallo
Alan Rosen
Jake Johansson
Robin Fenwick

Created/Initiated - 01/11/2018
Approved - 02/01/2018
Approved - 02/15/2018
Approved - 02/22/2018
Final Approval - 02/22/2018



Charges for Service Philosophy

Alan Rosen
February 27, 2018



Agenda/Purpose

Agenda:

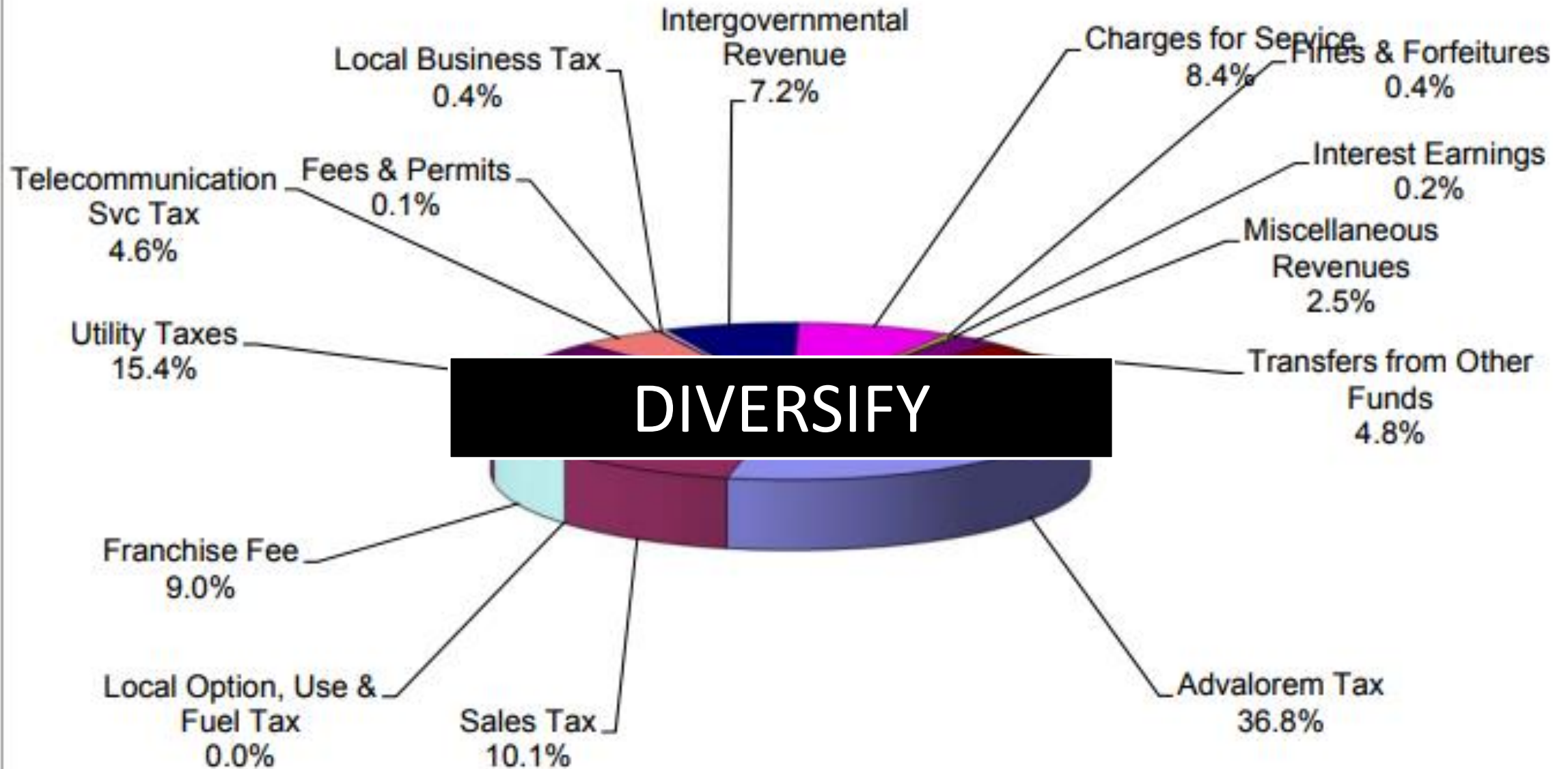
- Why Charges for Service in Local Government?
- Current Charges
- Philosophy – Balancing Act
- Waivers
- Recommendations



CHARGE USERS VS. EVERYONE

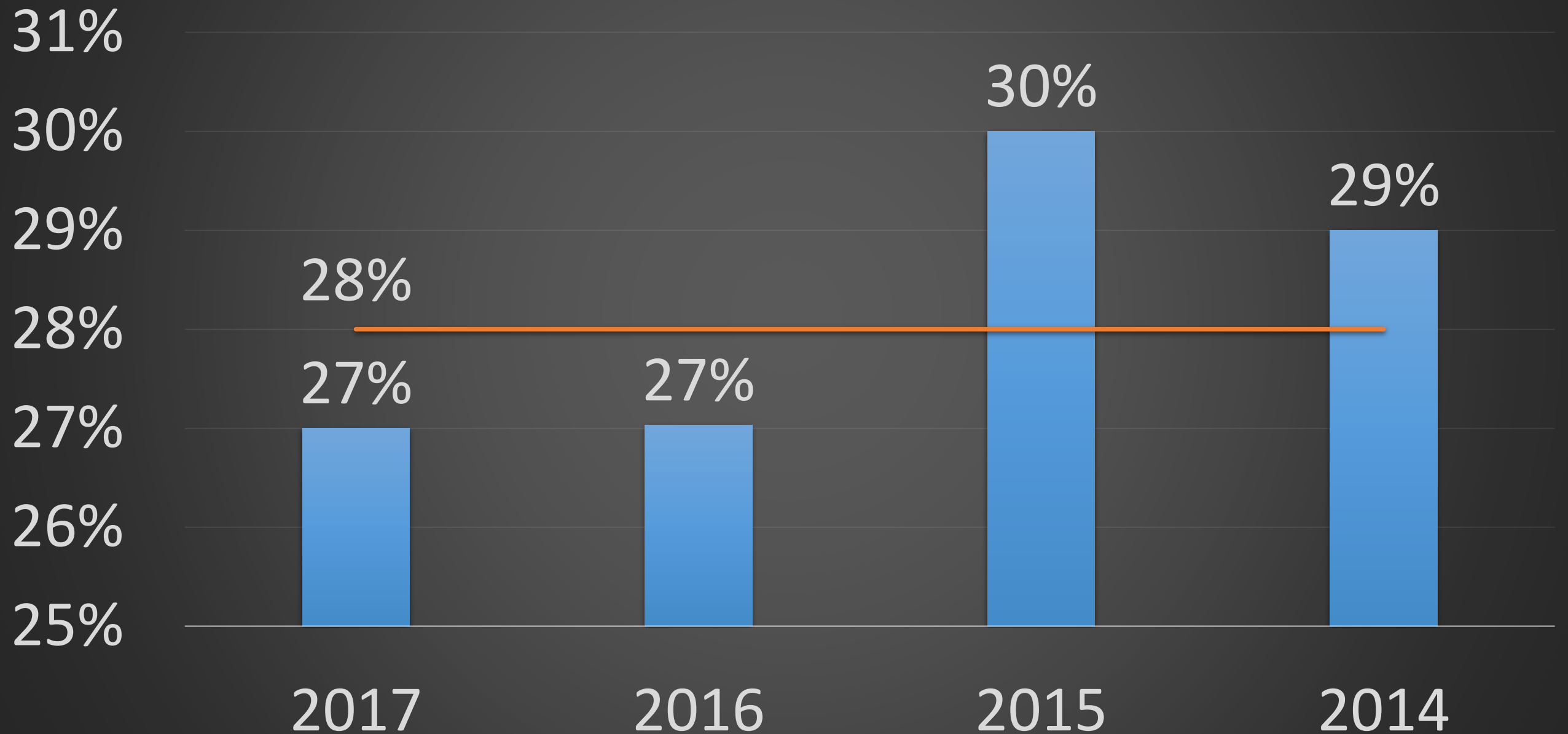


FISCAL YEAR 2018

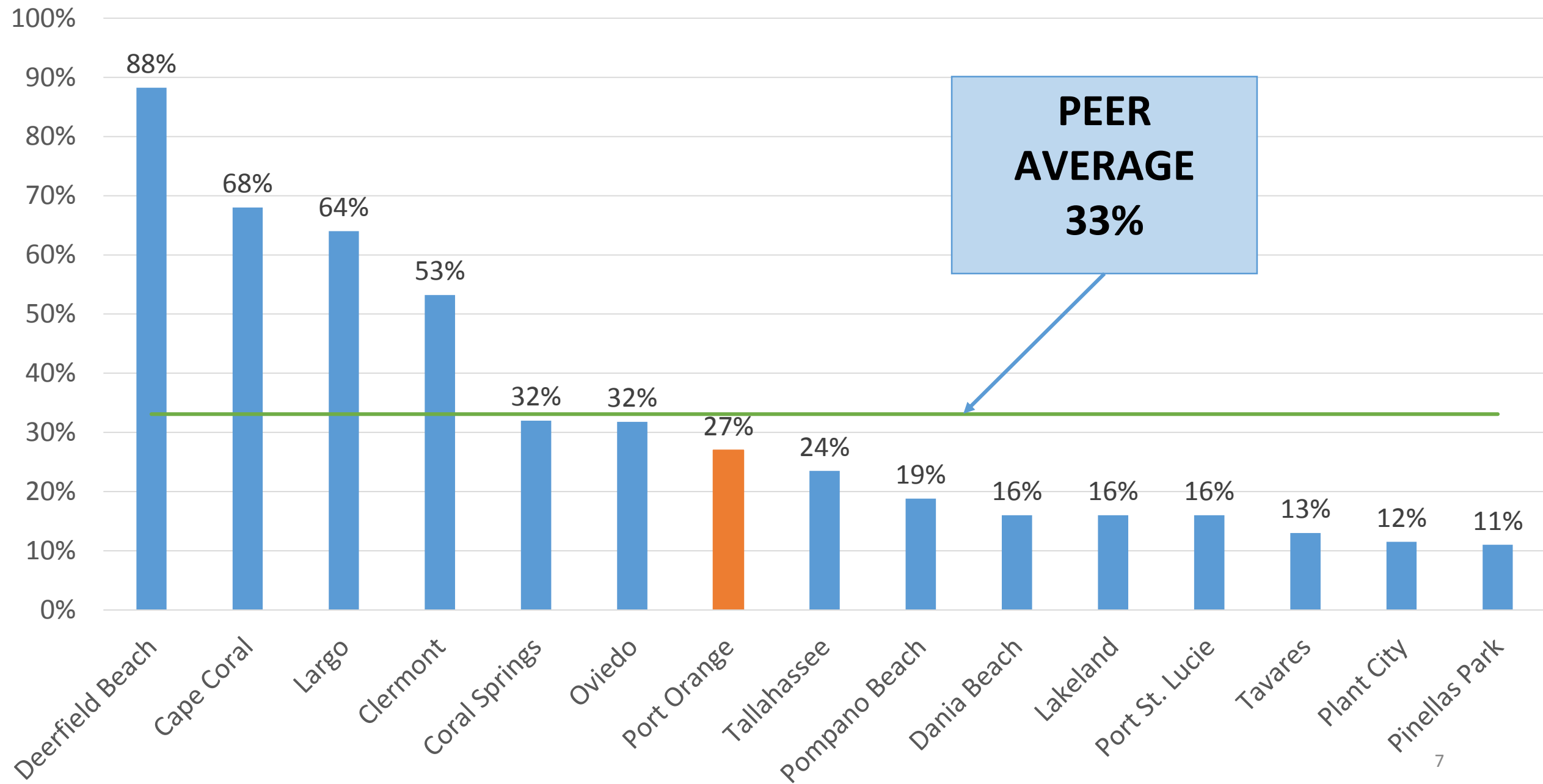




Cost Recouped Last 4 Years



Percent of Operational Budget Supported by User Charges FY 2016







28%-30%





FEE WAIVER

Before Waivers

STAFF...

1. Shifts Schedules to Reduce Overtime
2. Works with all parties to ensure appropriate staffing levels
3. Reviews Resolution 15-31 for Possible Fee Reductions



CONTRACT

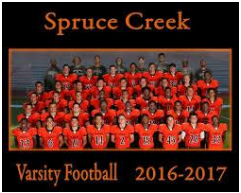
Signature _____









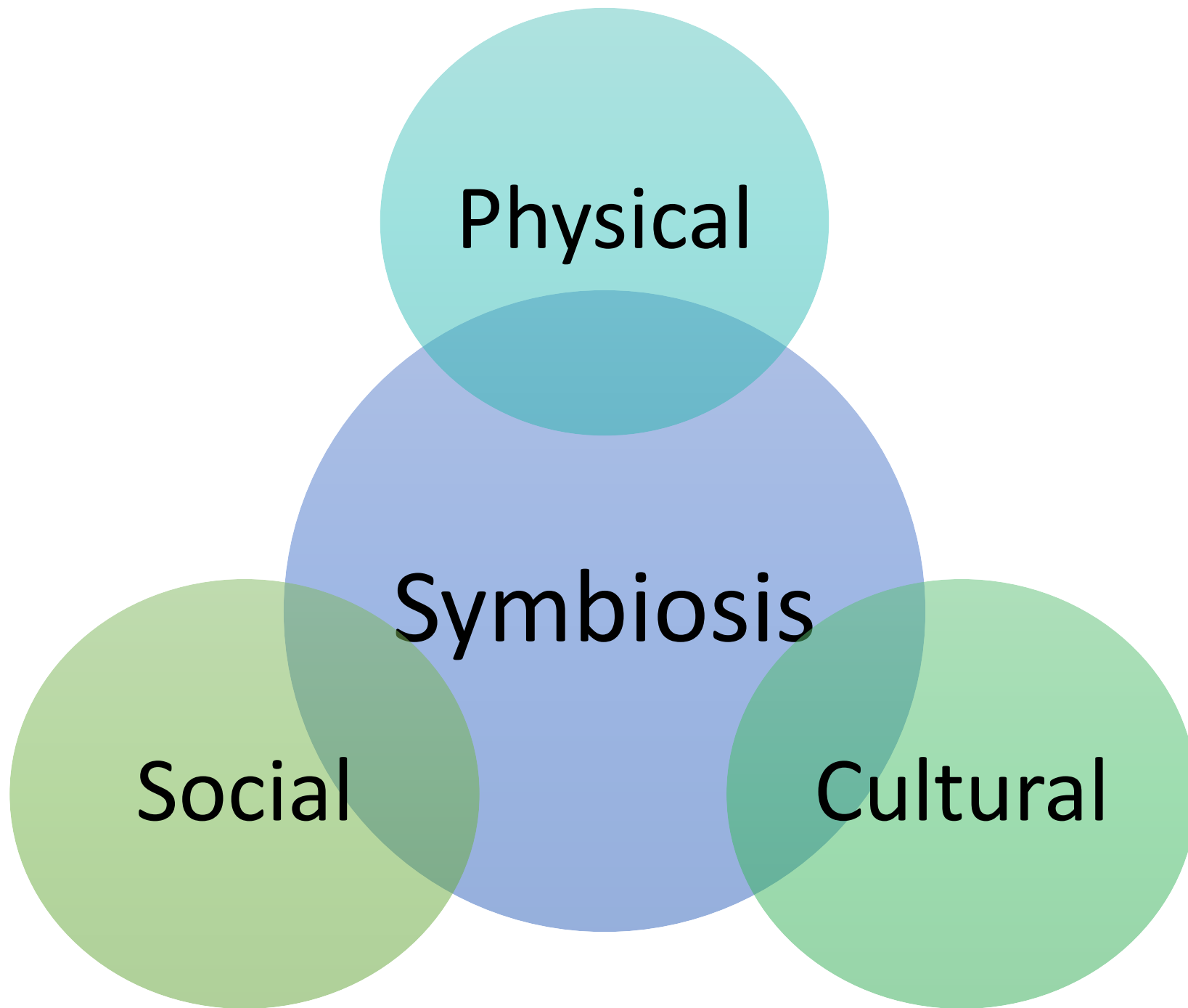




OPEN

to the

PUBLIC







FUNDRAISING

Need a Helping Hand?



Family Days/Spring Fair			Total Charge
Checklist	Yes	No	100%
Open to public participation without regard to religious or other membership requirements	X		-20%
Activity or event is aimed at promoting and facilitating physical, social or cultural activities for the community	X		-25%
Free Admission (Leave Blank if Private event)	X		-15%
Proceeds benefit a non-profit, government or public educational institution (Select "No" if proceeds benefit a for-profit or individual) (Leave Blank if there are no proceeds)	X		-25%
TOTAL CHARGE			15%

Wedding/B-Day Party			Total Charge
Checklist	Yes	No	100%
Open to public participation without regard to religious or other membership requirements		X	25%
Activity or event is aimed at promoting and facilitating physical, social or cultural activities for the community		X	25%
Free Admission (Leave Blank if Private event)			
Proceeds benefit a non-profit, government or public educational institution (Select "No" if proceeds benefit a for-profit or individual) (Leave Blank if there are no proceeds)			
TOTAL			100%

BEFORE



AFTER

Contract

Waiver
Request

One-Off



Staff Prepares
Agenda Item



Council Makes
Decision

Decision Matrix

RECOMMENDATIONS

COST RECOVERY



WAIVERS



Process

Addition of Tool



CITY COUNCIL AGENDA ITEM

REQUESTED COUNCIL MEETING DATE 02/27/2018

Consent item: No

SUBJECT: (6) City Manager Evaluation

DEPARTMENT: Administrative Services

GOAL:

RECOMMENDED MOTION:

SUMMARY: The evaluation period is from February 28, 2017 to February 28, 2018.

Project No.: Funding Account No.:

ATTACHMENTS:

1.	Evaluation Form	City Manager Performance Evaluation.pdf
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Robin Fenwick
Jamie Miller
Jake Johansson
Robin Fenwick

Created/Initiated - 01/15/2018
Approved - 02/02/2018
Approved - 02/05/2018
Final Approval - 02/15/2018

City Manager Performance Evaluation

City of Port Orange, Florida

Evaluation period: February 28, 2017 to February 28, 2018

Honorable Mayor and Council,

Each member of the governing may utilize this evaluation form to assist them with their evaluation of the City Manager, sign it in the space below, and return it to Administrative Services Director Jamie Miller. The deadline for submitting this performance evaluation is Friday, February 23, 2018.

Evaluator Information:

Signature

Print

Date Submitted

INSTRUCTIONS

This evaluation form contains ten categories of evaluation criteria. Each category contains a statement to describe a behavior standard in that category. For each statement, use the following scale to indicate your rating of the city manager's performance.

5 = Excellent (almost always exceeds the performance standard)

4 = Above average (generally exceeds the performance standard)

3 = Average (generally meets the performance standard)

2 = Below average (usually does not meet the performance standard)

1 = Poor (rarely meets the performance standard)

Any item left blank will be interpreted as a score of "3 = Average"

This evaluation form also contains a provision for entering narrative comments, including an opportunity to enter responses to specific questions and an opportunity to list any comments you believe appropriate and pertinent to the rating period. Please write legibly.

Leave all pages of this evaluation form attached. Initial each page. Sign and date the cover page. On the date space of the cover page, enter the date the evaluation form was submitted. All evaluations presented prior to the deadline identified on the cover page will be summarized into a performance evaluation to be presented by the governing body to the city manager as part of the agenda for the meeting indicated on the cover page.

PERFORMANCE CATEGORY SCORING

1. INDIVIDUAL CHARACTERISTICS

_____ Diligent and thorough in the discharge of duties, "self-starter"

_____ Exercises good judgment

_____ Displays enthusiasm, cooperation, and will to adapt

_____ Mental and physical stamina appropriate for the position (with or without a reasonable accommodation)

_____ Exhibits composure, appearance and attitude appropriate for executive position

Add the values from above and enter the subtotal _____ ÷ 5 = _____ score for this category

2. PROFESSIONAL SKILLS AND STATUS

- _____ Maintains knowledge of current developments affecting the practice of local government management
- _____ Demonstrates a capacity for innovation and creativity
- _____ Anticipates and analyzes problems to develop effective approaches for solving them
- _____ Willing to try new ideas proposed by governing body members and/or staff
- _____ Sets a professional example by handling affairs of the public office in a fair and impartial manner

Add the values from above and enter the subtotal _____ ÷ 5 = _____ score for this category

3. RELATIONS WITH ELECTED MEMBERS OF THE GOVERNING BODY

- _____ Carries out directives of the body as a whole as opposed to those of any one member or minority group
- _____ Sets meeting agendas that reflect the guidance of the governing body and avoids unnecessary involvement in administrative actions
- _____ Disseminates complete and accurate information equally to all members in a timely manner
- _____ Assists by facilitating decision making without usurping authority
- _____ Responds well to requests, advice, and constructive criticism

Add the values from above and enter the subtotal _____ ÷ 5 = _____ score for this category

4. POLICY EXECUTION

- _____ Implements governing body actions in accordance with the intent of council
- _____ Supports the actions of the governing body after a decision has been reached, both inside and outside the organization
- _____ Understands, supports, and enforces local government's laws, policies, and ordinances
- _____ Reviews ordinance and policy procedures periodically to suggest improvements to their effectiveness
- _____ Offers workable alternatives to the governing body for changes in law or policy when an existing policy or ordinance is no longer practical

Add the values from above and enter the subtotal _____ ÷ 5 = _____ score for this category

5. REPORTING

- _____ Provides regular information and reports to the governing body concerning matters of importance to the local government, using the city charter as guide
- _____ Responds in a timely manner to requests from the governing body for special reports
- _____ Takes the initiative to provide information, advice, and recommendations to the governing body on matters that are non-routine and not administrative in nature
- _____ Reports produced by the manager are accurate, comprehensive, concise and written to their intended audience
- _____ Produces and handles reports in a way to convey the message that affairs of the organization are open to public scrutiny

Add the values from above and enter the subtotal _____ ÷ 5 = _____ score for this category

6. CITIZEN RELATIONS

- _____ Responsive to requests from citizens
- _____ Demonstrates a dedication to service to the community and its citizens
- _____ Maintains a nonpartisan approach in dealing with the news media
- _____ Meets with and listens to members of the community to discuss their concerns and strives to understand their interests
- _____ Gives an appropriate effort to maintain citizen satisfaction with city services

Add the values from above and enter the subtotal _____ ÷ 5 = _____ score for this category

7. STAFFING

- _____ Recruits and retains competent personnel for staff positions
- _____ Applies an appropriate level of supervision to improve any areas of substandard performance
- _____ Stays accurately informed and appropriately concerned about employee relations
- _____ Professionally manages the compensation and benefits plan
- _____ Promotes training and development opportunities for employees at all levels of the organization

Add the values from above and enter the subtotal _____ ÷ 5 = _____ score for this category

8. SUPERVISION

- _____ Encourages heads of departments to make decisions within their jurisdictions with minimal city manager involvement, yet maintains general control of operations by providing the right amount of communication to the staff
- _____ Instills confidence and promotes initiative in subordinates through supportive rather than restrictive controls for their programs while still monitoring operations at the department level
- _____ Develops and maintains a friendly and informal relationship with the staff and work force in general, yet maintains the professional dignity of the city manager's office
- _____ Sustains or improves staff performance by evaluating the performance of staff members at least annually, setting goals and objectives for them, periodically assessing their progress, and providing appropriate feedback
- _____ Encourages teamwork, innovation, and effective problem-solving among the staff members

Add the values from above and enter the subtotal _____ ÷ 5 = _____ score for this category

9. FISCAL MANAGEMENT

- _____ Prepares a balanced budget to provide services at a level directed by council
- _____ Makes the best possible use of available funds, conscious of the need to operate the local government efficiently and effectively
- _____ Prepares a budget and budgetary recommendations in an intelligent and accessible format
- _____ Ensures actions and decisions reflect an appropriate level of responsibility for financial planning and accountability
- _____ Appropriately monitors and manages fiscal activities of the organization

Add the values from above and enter the subtotal _____ ÷ 5 = _____ score for this category

10. COMMUNITY

- _____ Shares responsibility for addressing the difficult issues facing the city
- _____ Avoids unnecessary controversy
- _____ Cooperates with neighboring communities and the county
- _____ Helps the council address future needs and develop adequate plans to address long term trends
- _____ Cooperates with other regional, state and federal government agencies

Add the values from above and enter the subtotal _____ ÷ 5 = _____ score for this category

NARRATIVE EVALUATION

What would you identify as the manager's strength(s), expressed in terms of the principle results achieved during the rating period? _____

What performance area(s) would you identify as most critical for improvement? _____

What constructive suggestions or assistance can you offer the manager to enhance performance? _____

What other comments do you have for the manager; e.g., priorities, expectations, goals or objectives for the new rating period? _____
